

# CTR ENCYCLOPAEDIA ON INDIAN TAX LAWS

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## ASIA SATELLITE TELECOMMUNICATIONS CO. LTD. vs. DIRECTOR OF INCOME TAX\*

HIGH COURT OF DELHI

A.K. Sikri & Ms. Reva Khetrapal, JJ.

IT Appeal No. 131 of 2003

31st January, 2011

(2011) 238 CTR (Del) 233 : (2011) 332 ITR 340 : (2011) 197 TAXMAN 263 : (2011) 51 DTR 1

### Legislation referred to

Section 9(1)(i), 9(1)(vi). 254(1), ITAT Rule 11,

### Case pertains to

Asst. Year -,

### Decision in favour of

Assessee

\*Also **Director of IT vs. Asia Satellite Telecommunications Co. Ltd.** (IT Appeal No. 134 of 2003)

**Income deemed to accrue or arise in India—Business connection—Lease of transponder capacity to TV channels—Carrying out operations in India, wholly or partly, is sine qua non for application of cl. (i) of sub-s. (1) of s. 9—Assessee, a non-resident company, has leased out transponder capacity on its satellites to TV channels to relay their signals—Admittedly, programmes are not uplinked by the TV channels from India—After receipt of the programmes at the satellites which are situated at locations outside Indian airspace, these are amplified—These programmes are then relayed in the footprint area including India where the cable operators receive the signals—Merely because the footprint area includes India and the ultimate viewers watch the programmes in India, it would not mean that the assessee is carrying out its business operations in India—Tracking, telemetering and control operations are also performed outside India—No man, material or machinery or any combination thereof is used by the assessee in the Indian territory—Therefore, s. 9(1)(i) is not attracted**

### Held :

Explanation (a) to s. 9(1)(i) lays down that in the case in which all the operations are not carried out in India, the income of the business deemed under this clause to accrue or arise in India shall be only such part of the income as is reasonably attributable to the operations carried out in India. It, thus, clearly follows that carrying out the operations in India, wholly or at least partly, is sine qua non of the application of cl. (i) of sub-s. (1) of s. 9. Under the agreement with TV channels, role attributed to the appellant can be paraphrased in the following steps : (i) programmes are

uplinked by the TV channels (admittedly not from India); (ii) after receipt of the programmes at the satellite (at the locations not situated in Indian airspace), these are amplified through complicated process; (iii) the programmes so amplified are relayed in the footprint area including India where the cable operators catch the waves and pass them over to the Indian population. Accepted position is that the first two steps are not carried out in India. Merely because the footprint area includes India and the ultimate consumers/viewers are watching the programmes in India, even when they are uplinked and relayed outside India, would not mean that the appellant is carrying out its business operations in India. The Tribunal has rightly emphasized the expressions "operations" and "carried out in India" occurring in Expln. (a) to hold that these expressions signify that it was necessary to establish that any part of the appellant's operations were carried out in India. No machinery or computer, etc. is installed by the appellant in India through which the programmes are reaching India. The process of amplifying and relaying the programmes is performed in the satellite which is not situated in the Indian airspace. Even the tracking, telemetering and control (TTC) operations are also performed outside India in Hong Kong. No man, material or machinery or any combination thereof is used by the appellant in the Indian territory. There is no contract or agreement between the appellant either with cable operators or viewers for reception of signals in India. Thus, s. 9(1)(i) is not attracted.—Asia Satellite Telecommunications Co. Ltd. vs. Dy. CIT (2003) 78 TTJ (Del) 489 **affirmed**.

(Paras 32 to 34)

#### Conclusion :

Assessee, a non-resident company, which has leased out transponder capacity on its satellites to TV channels to relay their signals for Indian viewers cannot be said to be carrying out business operations in India as the programmes are uplinked by the TV channels outside India and are relayed by satellites situated outside Indian airspace without using any man, machinery or computer in India and, therefore, s. 9(1)(i) is not attracted.

#### In favour of :

Assessee

**Income deemed to accrue or arise in India—Royalty—Rental charges for transponder capacity of satellites to TV channels—Assessee, a non-resident company, is deriving income from lease of transponder capacity of its satellites—It is amplifying and relaying the signals in the footprint area after having been linked up by the TV channels—Essence of the agreement of the TV channels with the assessee is to relay their programmes in India—Various clauses of the agreement show that the assessee remains in control of the satellite and has not leased out the equipments to the customers—Assessee has merely given access to a broadband available in the transponder which can be utilized for the purpose of transmitting the signals of the customer—Each transponder requires continuous and sustained support of each of the systems of the satellite without which it cannot function—Transponder is not something which is distinct and separable from the satellite as such—Thus, it cannot be assumed that a transponder is a self-contained operating unit, the control and constructive possession whereof can be handed over by the satellite operator to its customers—On the contrary, the transponder is incapable of functioning on its own—Tribunal did not take its view to its logical conclusion, viz., the process carried on in the transponder in receiving signals and retransmitting the same, is an inseparable part of the process of the satellite and that process is utilized only by the appellant who is in control thereof—Whether it is done with or without amplification of the signal would not make any difference, in such a scenario—Control of the satellite or the transponder always remains with the assessee—There is no use of 'process' by the TV channels and no such purported use has taken place in India—Telecast companies/customers as well as the assessee are situated outside India—Merely**

**because the transponder has its footprint on various continents, it would not mean that the process has taken place in India—Therefore, provisions of s. 9(1)(vi) are not applicable to the payments received by the assessee from the telecast operators which are situated abroad**

Held :

Sub-cl. (i) of Expln. 2 to s. 9(1)(vi) deals with the transfer of all or any rights (including the granting of a licence) in respect of a patent, etc. Thus, what this sub-clause envisages is the transfer of "rights in respect of property" and not transfer of "right in the property". The two transfers are distinct and have different legal effects. In first category, the rights are purchased which enable use of those rights, while in the second category, no purchase is involved, only right to use has been granted. Ownership denotes the relationship between a person and an object forming the subject matter of his ownership. It consists of a bundle of rights, all of which are rights in rem, being good against the entire world and not merely against a specific person and such rights are indeterminate in duration and residuary in character. When rights in respect of a property are transferred and not the rights in the property, there is no transfer of the rights in rem which may be good against the world but not against the transferor. In that case, the transferee does not have the rights which are indeterminate in duration and residuary in character. Lump sum consideration is not decisive of the matter. That sum may be agreed for the transfer of one right, two rights and so on all the rights but not the ownership. Thus, the definition of term royalty in respect of the copyright, literary, artistic or scientific work, patent, invention, process, etc. does not extend to the outright purchase of the right to use an asset. In case of royalty, the ownership on the property or right remains with owner and the transferee is permitted to use the right in respect of such property. A payment for the absolute assignment and ownership of rights transferred is not a payment for the use of something belonging to another party and, therefore, no royalty. In an outright transfer to be treated as sale of property as opposed to licence, alienation of all rights in the property is necessary.—*Swadeshi Ranjan Sinha vs. Hardev Banerjee* AIR 1992 SC 1590 **applied**.

(Para 55)

It is clear from various clauses of the agreement that the appellant is the operator of the satellites. It also remains in the control of the satellite. It had not leased out the equipments to the customers. Following features of the agreement entered into by the appellant with its clients need to be highlighted at this stage : (a) the appellant is a foreign company incorporated in Hong Kong and carries business of providing satellite business and broadcasting facilities; (b) the clients with whom the appellant has entered into agreement are not the residents of India; (c) the appellant has launched its satellites in the orbit footprint on which it is extended over four continents including Asia and, thus, covers India; (d) the agreement signed with the customers which are TV channels, the appellant provides facility of transponder capacity available on its satellite to enable these TV channels to relay their signals. These customers have their own relaying facilities, which are situated outside India. From this facility, the signals are beamed in space where they are received by a transponder located in the appellant's satellite. The transponder receives the signal and on account of the distance these signals have to travel, they are required to be amplified. After amplification frequency of signals are downlinked to facilitate the transmission of signals. This is how the signals are received over various parts of the earth spanning numerous countries including India; (e) the outcome, thus, would entirely depend upon the question as to whether any process is used by the TV channels and also whether a secret process is required to bring within the ambit of Expln. 2. Keeping in mind the aforesaid important aspects, it is not difficult to find the answer to the question posed. Where the operator has entered into an agreement for lease of transponder capacity and has not given any control over parts of satellite/transponder, the provisions of sub-cl. (vi) of s. 9(1) would not apply. In the present case also, the appellant had merely given access to a broadband available in a transponder which can be utilized for the purpose of transmitting the signals of the customer. A satellite is not a mere carrier, nor is the transponder something which is

distinct and separable from the satellite as such. The transponder is in fact an inseverable part of the satellite and cannot function without the continuous support of various systems and components of the satellite. It was also not disputed that each transponder requires continuous and sustained support of each of the systems of the satellite without which it simply cannot function. Consequently, it is entirely wrong to assume that a transponder is a self-contained operating unit, the control and constructive possession of which is or can be handed over by the satellite operator to its customers. On the contrary, the transponder is incapable of functioning on its own. The Tribunal did not take its view to its logical conclusion, viz., the process carried on in the transponder in receiving signals and retransmitting the same, is an inseparable part of the process of the satellite and that process is utilized only by the appellant who is in control thereof. Whether it is done with or without amplification of the signal would not make any difference, in such a scenario. The control of the satellite or the transponder always remains with the appellant. The Terms "lease of transponder capacity", "lessor", "lessee" and "rental" used in the agreement would not be the determinative factors. It is the substance of the agreement which is to be seen. On going through the various clauses of the agreement, it becomes clear that the control always remained with the appellant and the appellant had merely given access to a broadband available with the transponder to particular customers.—ISRO Satellite Centre (ISAC), In re (2008) 220 CTR (AAR) 13 : (2008) 14 DTR (AAR) 212 : (2008) 307 ITR 59 (AAR) **relied on**.

(Paras 58 to 60 & 65 to 68)

The fact remains that there is no use of 'process' by the TV channels. Moreover, no such purported use has taken place in India. The telecast companies/customers are situated outside India and so is the appellant. Even the agreements are executed abroad under which the services are provided by the appellant to its customers. The transponder is in the orbit. Merely because it has its footprint on various continents would not mean that the process has taken place in India.—Ishikawajima-Harima Heavy Industries Ltd. vs. Director of IT (2007) 207 CTR (SC) 361 : (2007) 288 ITR 408 (SC) **relied on**.

(Para 70)

Tribunal has made an attempt to trace the fund flow and observed that since the end consumers, i.e., persons watching TV in India are paying the amounts to the cable operators who in turn are paying the same to the TV channels, the flow of fund is traced to India. That is a far-fetched ground to rope the appellant in the taxation net. The Tribunal has glossed over an important fact that the money which is received from the cable operators by the telecast operators is treated as income by these telecast operators which has accrued in India and they have offered and paid tax. Thus, the income which is generated in India has been duly subjected to tax in India. It is the payment which is made by the telecast operators who are situated abroad to the appellant which is also a non-resident, i.e., sought to be brought within the tax net. For the aforesaid reasons, it is difficult to accept such far-fetched reasoning with no causal connection.

(Paras 72 & 73)

On looking into the matter from the standpoint of DTAA, the case of the appellant gets boost. The Organisation of Economic Co-operation and Development (OECD) has framed a model of DTAA on which DTAA entered into by India are based. Article 12 of the said model DTAA contains a definition of "royalty" which is in all material respects virtually the same as the definition of "royalty" contained in cl. (iii) of Expln. 2 to s. 9(1)(vi). The Tribunal has discarded the aforesaid Commentary of OECD as well as Klaus Vogel only on the ground that it is not safe to rely upon the same. However, what is ignored is that when the technical terms used in the DTAA are the same which appear in s. 9(1)(vi), for better understanding of all these very terms, OECD Commentary can always be relied upon. The apex Court has emphasized so in number of judgments clearly holding that the well-settled internationally accepted meaning and interpretation placed on identical or similar terms employed in various DTAA's should be followed by the Courts in India when it

comes to construing similar terms occurring in the Indian IT Act. For the aforesaid reasons, the view taken by the Tribunal in the impugned judgment on the interpretation of s. 9(1)(vi) cannot be accepted.—CIT vs. Ahmedabad Mfg. & Calico Printing Co. (1983) 139 ITR 806 (Guj), CIT vs. Visakhapatnam Port Trust (1984) 38 CTR (AP) 1 : (1983) 144 ITR 146 (AP), N.V. Philips Gloeilampenfabrieken Eindhoven vs. CIT (1987) 65 CTR (Cal) 103 : (1988) 172 ITR 521 (Cal) and Union of India & Anr. vs. Azadi Bachao Andolan & Anr. (2003) 184 CTR (SC) 450 : (2003) 263 ITR 706 (SC) **applied**; Asia Satellite Telecommunications Co. Ltd. vs. Dy. CIT (2003) 78 TTJ (Del) 489 **set aside**.

(Paras 74, 77 & 79)

#### Conclusion :

Assessee, a non-resident company, had entered into agreements with foreign TV channels for lease of transponder capacity, merely giving access to a broadband in the transponder which is utilized for the purpose of transmitting signals of the customers without giving any control to the latter over parts of satellite/transponder and there is no use of 'process' by the TV channels and, therefore, provisions of s. 9(1)(vi) are not applicable to the payments received by the assessee from the telecast operators which are situated abroad.

#### In favour of :

Assessee

**Appeal (Tribunal)—Additional ground—Admissibility—Appeal relating to taxability of income realised by the assessee, a non-resident company, by leasing out transponder capacity—Additional ground raised by the Revenue for the first time before the Tribunal that the impugned income is taxable under s. 9(1)(vii) as well—Issue raised was purely legal, which did not require consideration of any fresh facts, as all necessary facts for adjudication of the issue as to whether the amount received was chargeable to tax under s. 9(1)(vii) were available on record—Said ground rightly admitted by Tribunal—Asia Satellite Telecommunications Co. Ltd. vs. Dy. CIT (2003) 78 TTJ (Del) 489 affirmed**

(Para 80)

#### Conclusion :

Issue as to whether the income derived by the assessee by leasing out transponder capacity is taxable under s. 9(1)(vii) being purely a legal issue, and all the necessary facts for adjudication thereof being already on record, Tribunal was justified in admitting the said ground raised by the Revenue for the first time before the Tribunal.

#### In favour of :

Revenue

#### Cases referred to

20th Century Finance Corporation vs. State of Maharashtra 119 STC 182 (SC)

Bharat Sanchar Nigam Ltd. & Anr. vs. Union of India & Ors. (2006) 201 CTR (SC) 346 : (2006) 282 ITR 273 (SC)

CIT vs. Bharti Cellular Ltd. (2008) 220 CTR (Del) 258 : (2008) 15 DTR (Del) 73 : (2008) 175

Taxman 573 (Del)

CIT vs. Datacons (P) Ltd. (1985) 47 CTR (Kar) 162 : (1985) 155 ITR 66 (Kar)

CIT vs. Neyveli Lignite Corporation Ltd. (2000) 162 CTR (Mad) 206 : (2000) 243 ITR 459 (Mad)

Keshavji Ravji & Co. vs. CIT (1990) 82 CTR (SC) 123 : (1990) 183 ITR 1 (SC)

Lakshmi Audio Visual Inc. vs. Asstt. CCT 124 STC 426 (Kar)

Performing Rights Society vs. CIT 1976 CTR (SC) 429 : (1977) 106 ITR 11 (SC)

Puran Singh Sahni vs. Sundari Bhagwandas Kripalani & Ors. (1991) 2 SCC 180

Skycell Communications Ltd. vs. Dy. CIT (2001) 170 CTR (Mad) 238 : (2001) 251 ITR 53 (Mad)

Circular referred to

Circular No. 742, dt. 2nd May, 1996

Counsel appeared :

S. Ganesh with Ms. Anuradha Dutt, Ms. Vijayalakshmi Menon, Ms. Ekta Kapil, Anish Kapur, Kuber Dewan & Ms. Vrinda Tulshan, **for the Assessee** : Sanjeev Sabharwal, **for the Revenue**

**JUDGMENT**

**A.K. SIKRI, J. :**

Both these appeals, one preferred by the Revenue and other by the assessee, arise out of same judgment of the Tribunal. In fact, as noted hereafter at the appropriate stage, some of the issues are decided by the Tribunal in favour of the assessee and some other issues against the assessee and in favour of the Revenue. It is for this reason that both feel aggrieved by some of the findings of the Tribunal and have approached this Court in the form of these appeals preferred under s. 260A of the IT Act (hereinafter referred to as 'the Act'). IT Appeal No. 131 of 2003 filed by the assessee was admitted on the following substantial questions of law :

"(i) Whether on the facts and in the circumstances of the case, the Tribunal was right in law in holding that the amounts received by the appellant (a non-resident) from its non-resident customers for availing transponder capacity was chargeable to tax in India where the satellite was not stationed over Indian airspace and in directing how much income is to be determined ?

(ii) Whether on the facts and in the circumstances of the case Tribunal was right in holding that the appellant had a business connection in India through or from which it earned income ?

(iii) Whether on the facts and in the circumstances of the case the Tribunal was justified in holding that the amount paid to the appellant by its customers represented income by way of royalty as the said expression is defined in Explan. 2 to s. 9(1)(vi) of the IT Act ?

(iv) Whether on the facts and in the circumstances of the case the Tribunal was justified in holding that the customers of the appellant were either carrying on business in India or had a source of income in India and, hence, the amount received by the appellant from its customers were chargeable to tax in India ?

(v) Whether on the facts and in the circumstances of the case the Tribunal was justified in admitting the additional ground raised by the Revenue seeking to assess the amounts received by the appellant as fees for technical services in terms of s. 9(1)(vii) ?

(vi) Whether on the facts and in the circumstances of the case the Tribunal was justified in directing the AO to allow the expenditure relatable to India only whilst computing the income chargeable to tax in India ?

(vii) Whether on the facts and in the circumstances of the case the Tribunal erred in holding that depreciation was admissible to the appellant only on a proportionate basis ?"

2. Likewise, in IT Appeal No. 134 of 2003, the following substantial questions of law were framed for determination :

"(i) Whether the Tribunal is right in law in holding that the interest under s. 234B of the IT Act, 1961 should be calculated by giving benefit to the assessee of tax deductible under s. 195 by the payer though no such deduction in fact was made ?

(ii) Whether learned Tribunal is right in law in holding that s. 9(1)(i) of the IT Act, 1961 is not applicable in the case of the assessee ?

(iii) Whether the learned Tribunal has erred in not deciding the issue whether income of the assessee is taxable under s. 9(1)(vii) of the IT Act, 1961 ?

(iv) Whether Tribunal is right in holding that transponders cannot be regarded as equipment under Expln. 2 cl. (iva) to s. 9(1)(vi) of the IT Act, 1961 ?"

3. Though both the parties have preferred appeals and therefore, they are appellants in their respective appeals. For the sake of convenience, M/s Asia Satellite would be referred to as the appellant and the Director of IT is referred to as the Revenue, hereinafter.

4. A glimpse of questions of law enumerated above gives a fair idea of the contours and the nature of dispute involved. However, it would still be necessary to highlight the factual premises under which the dispute has arisen. This job can be accomplished by taking stock of the factual matrix of IT Appeal No. 131 of 2003, as the similar scenario prevails in the other appeal as well.

### **Re : Statement of facts**

5. The appellant/assessee, viz., Asia Satellite Telecommunications Co. Ltd., is a company incorporated in Hong Kong and carries on business of private satellite communications and broadcasting facilities. This company was formed in 1988 and it claims that it had no office in India. Appeal pertains to the asst. yr. 1997-98 and it is also claimed that during the relevant previous assessment year, i.e., 1996-97, the assessee had no customers, who are residents of India. During the previous year, relevant to the assessment year under appeal, the appellant was the lessee of a satellite called AsiaSat 1 which was launched in April, 1990 and was the owner of a satellite called AsiaSat 2 which was launched in November, 1995. These satellites were launched by the appellant and were placed in a geostationary orbit in orbital slots, which initially were allotted by the International Telecommunication Union to UK, and subsequently handed over to China. These satellites neither use Indian orbital slots nor are they positioned over Indian airspace. The footprints of AsiaSat 1 and AsiaSat 2 extend over four continents, viz., Asia, Australia, Eastern Europe and Northern Africa. The footprint is that area of the earth's surface over which a signal relayed from the appellant's satellite can be received. AsiaSat 1 comprises of a South Beam and a North Beam and AsiaSat 2 comprises of the C Band and the Ku Band. The territory of India falls within the footprint of the South Beam of AsiaSat 1 and the C Band of AsiaSat 2.

6. It enters into an agreement with TV channels, communication companies or other companies who desire to utilize the transponder capacity available on the appellant's satellite to relay their signals. The customers have their own relaying facilities, which are not situated in India. From these facilities, the signals are beamed in space where they are received by a transponder located in the appellant's satellite. The transponder receives the signals and on account of the distance the signals have travelled, they are required to be amplified. The amplification is a simple electrical operation. Thereafter, the frequency on which the signals are to be downlinked is changed only in order to facilitate the transmission of signals so that there is no distortion between the signals that are being received and the signals that are being relayed from the transponder. The transponder operations are commonly known, which are carried out not only in satellite transmission but also in the case of terrestrial transmission. There is no change in the content of the signals whatsoever that is carried out by the appellant in the transponder. Thereafter, the signals leave the transponder and are relayed over the entire footprint area where they can be received by the facilities of the appellant's customers or their customers.

7. It is the case of the assessee that it has no role whatsoever to play either in the uplinking activity or in the receiving activity. Its role is confined in space where the transponder which it makes available to its customers performs a function which is designed to perform. The only activity that is performed by the appellant on earth is the telemetry, tracking and control of the satellite. This is carried out from a control centre at Hong Kong.

8. For this reason, it is claimed by the appellant that no part of the income generated by it from the customers to whom the aforesaid services are provided was chargeable to tax in India and for this reason no return of income was filed in India. However, Dy. CIT (Non-resident Circle), New Delhi as AO issued a letter notice dt. 20th Oct., 1999 under s. 142(1) stating that the assessee had entered into agreements with various companies for lease of transponders for downlinking programmes to various countries including India and therefore, income of the assessee was chargeable in India. The appellant was accordingly called upon to file its return. The assessee responded by questioning the authority of the AO and explaining as to why its income was not chargeable to tax in India. It also sought some time to file its return of income. Ultimately, the return was filed on 30th Dec., 1999, reiterating that no income earned by the appellant was chargeable to tax in India.

9. The AO, however, went ahead with the assessment proceedings. The assessment order dt. 29th March, 2000 was passed assessing the income of the assessee at Rs. 1,60,28,03,316. According to the AO, the appellant had a business connection in India and, therefore, was chargeable to tax in India. He rejected the appellant's contention that its revenues ought to be apportioned having regard to the number of countries covered by the footprint. According to him, the revenues would have to be apportioned on the basis of countries targeted by the TV channels who were the appellant's customers. On this basis, he estimated that ninety per cent of the appellant's revenue was attributable to India. After arriving at the income of the appellant, he held that eighty per cent thereof was apportioned to India as most of the channels were India specific and their advertisement revenue was from India.

#### **Order of the CIT(A)**

10. Being aggrieved by the order of the AO, the appellant preferred an appeal to the CIT(A). Various grounds were urged challenging the liability to pay tax in India as well as the manner in which the AO had computed the appellant's income chargeable to tax.

11. The CIT(A) disposed of the appeal by an order dt. 4th Dec., 2000. He noted that there was no dispute that the appellant had not received any income in India. The only dispute, according to the CIT(A), was as to whether any income could be deemed to have accrued to the appellant in India within the meaning of s. 9 of the Act. He held that although it could be said that there was some kind of territorial nexus of the beam which was downlinked from the appellant's satellite with India,



the proprietary rights in the nature of copyright, etc. in the downlinked beam did not belong to the appellant but belonged to the TV channels. He held that there was no evidence on record to hold that the appellant had any India specific beaming facility. He found that on the basis of the facts brought on record it could not be said that the downlinked beam could be restricted to any particular region or country. According to the CIT(A), it was the responsibility of the appellant to keep the equipment in good shape and to ensure the quality of the downlinked beam in the footprint area in respect of a beam uplinked by the customer. He found that the telemetry, tracking and control operations were carried out from Hong Kong and that no beam was uplinked from India. His finding was that the agreements were signed outside India and the payments were also received outside India. Only the signals could be received in India but as a matter of fact these were not received in India either by the appellant or its agent but by cable TV operators who had agreements for reception of signals with the TV channels to whom the property in the signal belonged. He accordingly held that as the performance of the contract was not in India it could not be said that any income accrued to the appellant in India. He found that the circular, being Circular No. 742 dt. 2nd May, 1996 [(1996) 132 CTR (St) 9], issued by the CBDT in connection with the taxation of foreign telecasting companies would have no application to the appellant's case. He rejected the argument of the AO that the waves generated by the appellant on which the programmes were mounted penetrating Indian space to reach the footprint area. According to him, the substance of the agreement was the hiring of transponder time and it was not an agreement for carrying programmes of the customers. He further held that having regard to the judgment of the Supreme Court in the case of 20th Century Finance Corporation & Anr. vs. State of Maharashtra 119 STC 182 (SC), the taxable event would have to be decided on the basis of the execution of the contract and as admittedly the contracts were entered into outside India the accrual of income would also take place outside India.

**12.** Thereafter, the CIT(A) dealt with the issue as to whether the appellant would have a business connection in India. After referring to certain decisions of the Supreme Court, he concluded that the appellant did not have any agreement with any Indian company and was not rendering any service to any Indian company and, therefore, it could not be said that the appellant had a business connection in India. He also held that the appellant was not carrying out any operations in India as the only operations that were carried out by the appellant were in the satellite which was located outside India. The mere fact that the appellant had put in place a satellite in a manner that downlinked signals could be received in Indian territory also did not result in an inference that any part of the appellant's business operations were carried out in India. As per him, the position may have been different if it had been shown that the satellite company, the TV channels and the cable operators were interconnected or that the transactions among them were not carried out at arm's length. But as there was no evidence or mention of any of these factors, he held that no income could be said to be deemed to accrue or arise in India in terms of s. 9(1)(i).

**13.** CIT(A) thereafter proceeded to deal with the issue as to whether the amounts received by the appellant were liable to be taxed in India in terms of s. 9(1)(vi) of the Act. Argument of the Revenue in this behalf was that the appellant received payments from some companies located outside India which companies in turn received payments from Indian companies or companies operating in India in respect of signals received in India and, therefore, the provisions of s. 9(1)(vi) would be attracted. According to the AO, the appellant would fall within the definition of royalty as the said term was defined in Explan. 2 below s. 9(1)(vi), as it was a payment for use of "similar property". The CIT(A) held that the issue to be decided was whether the customers were merely using a physical asset or were they using the process installed in the transponder. According to him, the signals were uplinked by the customers and were received in the transponder. The complicated devices in the transponder segregated the programme from the beam, amplified them, mounted them on new beams of wavelengths different from the original wavelength of the customers and transmitted the programmes on the new beam in the footprint area of the beam. The payments that are made by the customers were for this purpose and not for the use of the physical asset simpliciter. The details of the operations carried in the transponder were not known to the customer, the customer made the payment because they were aware of the fact that the

uplinked beam would be processed in the satellite and would be downlinked in the manner that it could be received by the customers viz., the TV channels, communication companies or their agents. The CIT(A) held that the customers were, therefore, using the secret process put in place in the transponder on the satellite and the payments were made for this purpose and not for merely the use of a physical asset. He, therefore, came to the conclusion that the amount paid to the appellant by its customers represented royalty as the said expression was defined in Explan. 2 below s. 9(1)(vi). He further held that in view of the judgment of the Supreme Court in the case of *Performing Rights Society vs. CIT 1976 CTR (SC) 429 : (1977) 106 ITR 11 (SC)*, it would be apparent that the TV channels would be making the payment by way of royalty in respect of a right or information used or services utilized for the purpose of a business carried on by them in India. The TV channels which made programmes predominantly meant for Indian persons were utilizing the processing facilities of the appellant for the business carried on by them in India and hence the appellant was chargeable to tax in India.

**14.** Having regard to the view that he took, viz., that the income was chargeable to tax in terms of s. 9(1)(vi), he felt that it was not necessary to consider the question of deductibility of the expenses. Nevertheless, he thought it fit to dispose of all the grounds that were raised and were filed before him. Insofar as the claim for lease rentals is concerned, he held that 50 per cent of the lease rentals payable for AsiaSat 1 ought to be allowed as a deduction. Similarly, the expenditure on maintenance and satellite operations was also allowed to the extent of 50 per cent insofar as AsiaSat 1 was concerned and 75 per cent insofar as AsiaSat 2 was concerned. As regards the claim for depreciation, he accepted the contention of the appellant that depreciation would have to be allowed on the actual cost of the satellite and not on a notional written down value which was computed as if depreciation had been allowed in the earlier years. However, he rejected the contention of the appellant that it was entitled to a deduction by way of depreciation on the entire cost of the asset by relying on s. 38 of the Act. He held that the C Band of AsiaSat 2 generated only 75 per cent of the total revenues of AsiaSat 2, and therefore, 75 per cent of the depreciation that was calculated on the actual cost ought to be allowed as a deduction. He considered the question as to what portion of the income so arrived at was to be considered chargeable to tax in India. He noted that the AO had not given any reason as to why 80 per cent of the revenues should be attributed to India. He also noted that the appellant was located in Hong Kong and, therefore, a substantial part of its business was likely to come from clients of Chinese and Japanese origin. He rejected the appellant's contention that the test to be applied whilst pro-rating the income would be either the number of countries which are covered by the footprint or the Gross National Product (GDP) per capita of the countries covered by the footprint. He held that appropriate ratio to be applied would be the area of the country to the total area of the footprint with areas of large water bodies like inland lakes, seas and oceans being ignored. He also cancelled the levy of interest under s. 234B of the Act, but upheld the levy of interest under s. 234A of the Act.

#### **The order of the Tribunal : The impugned order**

**15.** Aggrieved by the said order, both the appellant as well as the AO filed appeals before the Tribunal, which appeals were consolidated and heard together and have been disposed of by a common order dt. 1st Nov., 2002 [reported as *Asia Satellite Telecommunications Co. Ltd. vs. Dy. CIT (2003) 78 TTJ (Del) 489—Ed.*]. The Tribunal first addressed the issue as to whether income of the appellant was chargeable to tax in terms of s. 9(1)(i). It held that no income accrued to the appellant from any property in India or from an asset or source in India or through the transfer of a capital asset situated in India. It, however, held that the appellant could be said to have a business connection in India because according to the Tribunal, in order to constitute a business connection, the test to be applied was that there must be an activity of the non-resident in India having an intimate relationship of a business character with the business of the non-resident which contributes to the earning of the profit by the non-resident in his business. According to the Tribunal, the activity of the appellant was to amplify and relay the signals over the footprint once the signals were uplinked to the satellite by the TV channels. The Tribunal concluded that the obligation of the appellant was to make available programmes of the TV channels in India through

the transponder on its satellite. The appellant could acquire the right to receive its income only if the programmes were made available in India, and therefore, the Tribunal held that the appellant would have a business connection in India.

**16.** The Tribunal further held that no part of the appellant's income was chargeable to tax in India in terms of s. 9(1)(i) as no operations to earn the income were carried on in India. The Tribunal held that in order to establish that the business operations were carried out in India, it was necessary to point out that some part of the appellant's operations were carried out in the territory of India. The Tribunal found that the appellant had no office or agent or subsidiary in India which acted between it and the cable operators in facilitating the receipt of the signals. No machinery was installed by the appellant in India through which the programmes were reaching India. The Tribunal further found that the Department had not brought to its notice any operation which was done by the appellant in India and hence it held that the provisions of s. 9(1)(i) would have no application.

**17.** The Tribunal next dealt with the question as to whether the provisions of s. 9(1)(vi) would be attracted. The Tribunal noted that the only operation conducted by the appellant was confined to receiving the signals, amplifying them and after changing the frequency, relaying them back to earth. However, the Tribunal held that the word "used" in cl. (iii) of Expln. 2 to s. 9(1)(vi) must be given the meaning which it has in common parlance. According to the Tribunal it was not necessary that there must be a physical connection with the item to be used. It is held that as long as the user derived advantage out of the property by amplifying the signals, it would tantamount to "use" within the meaning of cl. (iii). It further held that there was a physical contact of the signal of the TV channels with the process in the transponder provided by the appellant. It was only when the signals came into contact with the process in the transponder that the desired results were produced. Therefore, the Tribunal concluded that the TV channels were using transponder capacity so as to enable the cable operators to receive the programmes. The Tribunal further held that "process" referred to in

cl. (iii) need not necessarily be a secret process as the word "secret" only qualified "formula". The Tribunal thereafter referred to several dictionary meanings of the word "process" as well as the published material filed by the appellant and concluded that the TV channels were using the process made available by the appellant through its transponder. The function of the satellite in the transmission channel was to receive the modulated carrier that the earth station emits, to amplify it and thereafter relay it for reception at the destination earth station.

**18.** According to the Tribunal, considering the role of the appellant in the light of the meaning of the term "process", it became evident that the "particular end" viz. viewership by public at large was achieved only through a series of steps taken by receiving the uplinked signals, amplifying them and relaying them after changing the frequency in the footprint area which would include India. As per its findings, the TV channels were not merely using the facility but were using a process as a result of which the signals after being received in the appellant's satellite were converted to a different frequency and after amplification were relayed to the area covered by the footprint. The Tribunal held that judgment of the Madras High Court in *Skycell Communications Ltd. vs. Dy. CIT* (2001) 170 CTR (Mad) 238 : (2001) 251 ITR 53 (Mad) relied upon by the appellant was distinguishable on facts and would not apply. The Tribunal thereafter considered the applicability of the decision of the Chennai Bench in the case of *Raj Television Network Ltd.* It held that the said decision need not be followed in as much as the Chennai Bench did not have the advantage of considering various arguments regarding process and other aspects of royalty as were urged before it. The Tribunal found that the transponder was not "equipment" and hence the payment made by the TV channels to the appellant could not be regarded as one for use of equipment. The Tribunal held that the appellant had not leased out any equipment but had only made available the process that was carried out in the transponder to its customers.

**19.** As regards the contention that even if the payment was to be regarded as one falling within the definition of royalty, nevertheless, as the TV channels were non-residents, the income could

not be brought to tax by virtue of sub-cl. (c) of s. 9(1)(vi), the Tribunal held that the TV channels were using the services of the appellant for the purpose of their business, which business was being carried on in India. The Tribunal took the view that business is carried on at a place where some activity capable of producing income is carried on. The source of income of the TV channels were the Indian advertisers who made payment for advertising their products during the course of the relay of the programmes in India. The other source of revenue were the cable operators who caught the signals and distributed them to the public. According to the Tribunal, therefore, the essential activity was to make available the programmes of the TV channels in India and, therefore, they found that the TV channels would be carrying on business in India. The Tribunal also held that in any event, the source of the income of the TV channels would certainly be in India. It accepted the appellant's contention that the source did not refer to the persons who made the payment but referred to the activity which gave rise to the income. According to the Tribunal, it was the ultimate viewership of the programmes transmitted by the TV channels which actually produced the income and, hence, the source of income of the TV channels must be regarded to be in India. The Tribunal held that the TV channels could earn income in many forms such as receipts from advertisers or from cable operators. The possibility of a channel not earning income from any source in India also could not be ruled out and in such an eventuality, the lease rentals earned by the appellant from such TV channels could not be assessed to tax in India under s. 9(1)(vi). On this premise, the AO was directed to determine the income chargeable to tax after giving an adequate opportunity of being heard to the appellant.

**20.** The Tribunal, thereafter, considered whether it would be open to the Revenue to raise an additional ground to urge that the amount received would be chargeable to tax under s. 9(1)(vii) as a fee for technical service. The Tribunal held that it would be open to either party viz., an assessee or the Revenue to raise a legal ground before the Tribunal for the first time and if the ground is only a legal ground which does not require consideration of any fresh facts, it was not only the right of the parties but the duty of the Tribunal to admit the ground. According to the Tribunal, all the facts necessary for adjudication of the issues as to whether the amount received was chargeable to tax under s. 9(1)(vii) were available on record and hence they considered it appropriate to admit the additional ground. However, having admitted the additional ground, the Tribunal felt that it was not necessary to deal with the same in as much as it had already upheld the contention that the amount was chargeable to tax in terms of s. 9(1)(vi).

**21.** The Tribunal, thereafter, proceeded to consider the manner of computation of the income. The Tribunal held that the provisions of s. 44D would be inapplicable and hence the appellant would be entitled to a deduction of the expenditure incurred by it. The Tribunal held that the income received by the appellant would be chargeable to tax under the head "Profits and gains of business or profession". Therefore, the Tribunal held that the computation would have to be made in accordance with Chapter IV-D. The Tribunal stated that if the starting point of the computation of the total income was only the revenue relatable to India, then, only the proportionate expenses relating to India should have been deducted rather than deducting the expenses in total from the net revenue relatable to India and thereafter apportioning the net income of the South Beam and C Band to India. The Tribunal, therefore, set aside the computation and directed that it would be done de novo by the AO. The computation to be done would involve two steps. First, the AO would have to calculate the gross receipts relatable to India and thereafter deduct therefrom the expenses in relation to income attributable to India.

**22.** Having said so, the Tribunal then dealt with the question as to what was the depreciation that would be allowed to the appellant. The Tribunal held that there was a difference between income which was exempt from income-tax and income which was outside the scope of the charging provision. The Tribunal held that depreciation allowable to the appellant had to be apportioned. However, the Tribunal accepted the contention of the appellant that the depreciation would be allowable on the actual cost and not on the written down value calculated on the basis of a notional allowance of depreciation. The Tribunal also upheld the contention of the appellant that the provisions of s. 44C would not be attracted and hence the disallowing provisions thereof would be

inapplicable.

**23.** As regards the levy of interest under ss. 234A and 234B was concerned, the Tribunal held that the appellant would be liable to pay interest under s. 234A. However, with regard to levy of interest under s. 234B, the Tribunal held that if the receipt of income by the appellant was of such a nature on which tax was deductible, then, the appellant would not be obliged to pay advance tax and consequently there would be no liability to interest. It, therefore, directed the AO to examine whether the amount of tax deductible by the TV channels by virtue of the provisions of s. 195 was equal to or more than the tax payable by the appellant, and if so, then no liability to pay interest under s. 234B would arise. If however, the tax deductible was less than the tax payable by the appellant, the difference would be considered for the purpose of levy of interest under s. 234B.

### **Relevant statutory provisions**

**24.** Chapter II of the IT Act under the caption "Basis of charge" enumerates various provisions on the basis of which income of a person is exigible to tax in India. Sec. 4 is the charging section. Sec. 5 delineates the 'scope of total income'. Sub-s. (1) thereof deals with total income earned by a resident with which we are not concerned in the instant case, as the appellant is admittedly a non-resident. It is the sub-s. (2), which is relevant for a non-resident, which reads as under :

"Sec. 5(2)—Subject to the provisions of this Act, the total income of any previous year of a person who is a non-resident includes all income from whatever source derived which—

- (a) is received or is deemed to be received in India in such year by or on behalf of such person; or
- (b) accrues or arises or is deemed to accrue or arise to him in India during such year.

Explanation 1—Income accruing or arising outside India shall not be deemed to be received in India within the meaning of this section by reason only of the fact that it is taken into account in a balance sheet prepared in India.

Explanation 2—For the removal of doubts, it is hereby declared that income which has been included in the total income of a person on the basis that it has accrued or arisen or is deemed to have accrued or arisen to him shall not again be so included on the basis that it is received or deemed to be received by him in India."

**25.** It is clear from the reading of the aforesaid provision that a non-resident is liable to pay tax on the income derived by him, which is received or deemed to be received in India or which accrues or arises or is deemed to accrue or arise in India during the relevant year. Thus, a non-resident is under an obligation to pay tax in respect of income generated/earned by him in India. Sec. 9 of the Act lays down the various circumstances under which income would be deemed to accrue or arise in India. We are concerned herewith cls. (i), (vi) and (vii) therefore, we are extracting below only those portions of this provision and omitting other portions of this lengthy section :

"Sec. 9—(1) The following incomes shall be deemed to accrue or arise in India :

- (i) All income accruing or arising, whether directly or indirectly, through or from any business connection in India, or through or from any property in India, or through or from any asset or source of income in India, or through the transfer of a capital asset situate in India;

Explanation 1—For the purposes of this clause—

- (a) In the case of a business of which all the operations are not carried out in India, the income of the business deemed under this clause to accrue or arise in India shall be only such part of the

income as is reasonably attributable to the operations carried out in India; .....

(vi) income by way of royalty payable by—

(a) the Government; or

(b) a person who is a resident, except where the royalty is payable in respect of any right, property or information used or services utilised for the purposes of a business or profession carried on by such person outside India or for the purposes of making or earning any income from any source outside India; or

(c) a person who is a non-resident, where the royalty is payable in respect of any right, property or information used or services utilised for the purposes of a business or profession carried on by such person in India or for the purposes of making or earning any income from any source in India :

Provided that nothing contained in this clause shall apply in relation to so much of the income by way of royalty as consists of lump sum consideration for the transfer outside India of, or the imparting of information outside India in respect of, any data, documentation, drawing or specification relating to any patent, invention, model, design, secret formula or process or trade mark or similar property, if such income is payable in pursuance of an agreement made before the 1st day of April, 1976, and the agreement is approved by the Central Government :

Provided further that nothing contained in this clause shall apply in relation to so much of the income by way of royalty as consists of lump sum payment made by a person, who is a resident, for the transfer of all or any rights (including the granting of a licence) in respect of computer software supplied by a non-resident manufacturer along with a computer or computer-based equipment under any scheme approved under the Policy on Computer Software Export, Software Development and Training, 1986 of the Government of India.

Explanation 2—.....

(iii) The use of any patent, invention, model, design, secret formula or process or trade mark or similar property;

(vi) The rendering of any services in connection with the activities referred to in sub-cl. (i) to (v);

(vii) Income by way of fees for technical services payable by—

(a) The Government; or

(b) A person who is a resident, except where the fees are payable in respect of services utilised in a business or profession carried on by such person outside India or for the purposes of making or earning any income from any source outside India; or

(c) A person who is a non-resident, where the fees are payable in respect of services utilised in a business or profession carried on by such person in India or for the purposes of making or earning any income from any source in India :

Provided that nothing contained in this clause shall apply in relation to any income by way of fees for technical services payable in pursuance of an agreement made before the 1st day of April, 1976, and approved by the Central Government."

**Re : Areas of controversy**

**26.** The facts noted above would demonstrate that the endeavour of the Revenue is to bring the case of the appellant within the mischief of all or any of the aforesaid cls. (i), (vi) and (vii) of sub-s. (1) of s. 9 of the Act in order to bring the appellant within the tax net in India. For applicability of cl. (i), it is necessary to establish that the appellant has business connection in India. It is also necessary to establish that the appellant was carrying out some operation in India from which the income was earned in this country. Though the Tribunal has held that the appellant has business connection in India, it has also returned the findings that no operation was done by the appellant in India and therefore, s. 9(1)(i) of the Act would have no application. The appellant has challenged the finding of the Tribunal holding that it had a business connection in India. However, it was accepted at the Bar that in case the finding of the Tribunal that there was no operation in India is affirmed, issue as to whether the appellant had business connection in India would be of academic interest.

**27.** Insofar as income earned by the appellant from its customers in India is concerned, the Tribunal has held that this would qualify as 'royalty' as defined in Expln. 2 to s. 9(1)(vi) of the Act.

**28.** As far as applicability of cl. (vii) of s. 9(1) of the Act is concerned, though this was an issue raised by the Revenue for the first time before the Tribunal, the Tribunal admitted the additional ground as purely legal, at the same time the Tribunal also refused to answer this issue. Basically, therefore, issues which arise for consideration in this appeal concern cls. (i), (vi) and (vii) of sub-s. (1) of the s. 9 of the Act and we proceed to deal with these issues in that order.

#### **Re : Applicability of s. 9(1)(i)**

**29.** The Tribunal has held that even when the appellant has business connection in India, no part of the appellant's income was chargeable to tax in India in terms of s. 9(1)(i) as no operations to earn the income were carried on in India. The Revenue in its appeal has challenged this finding of the Tribunal. On the other hand, the appellant is aggrieved against that part of order, which holds its business connection in India and the contention is that the appellant does not even have business connection in India.

**30.** We have already reproduced the provision of s. 9(1)(i) of the Act along with Expln. 1 thereof. In order to succeed, the Revenue has to prove that the income has accrued or arisen, whether directly or indirectly in India, i.e. (a) through or from any business in India; or (b) through or from any property in India; or (c) through or from any assets or source of income in India; and (d) through or from transfer of capital assets situate in India. The case is sought to be covered only on the premise that the income to the appellant accrued or arisen through or from business connection in India. Explanation 1 clarifies that if a business of which all operations are not carried out in India, the income of the business deemed under this clause to accrue or arise in India shall be only such part of the income as is reasonably attributable to the operations carried out in India. In order to bring the case within this clause, it was stressed by the learned counsel for the Revenue that the business of the appellant was to help its clients who were the TV channels, in relaying their programmes from the satellites in the footprint including India. It was explained that the TV channels were uplinking their programmes and after the receipt of the signals at the satellite and processing through various processes embedded in the transponders, the appellant was making available the signals in the footprint area including India; agreements were entered into with these clients by the appellant to ensure that the programmes are made available in India and it was the duty of the appellant to make available those programmes in India. Therefore, urged the learned counsel, not only there was a direct business connection of the appellant in India, income which was received as a result of these operations should be treated as received or accrued or arisen in India. It was argued that Expln. 1 created a fiction by laying down a deeming provision. It was also argued that the words 'directly or indirectly' used in cl. (i) of sub-s. (1) of s. 9 of the Act clearly demonstrated that wider possible interpretation to this deeming provision was to be given. It was the endeavour of the learned counsel to demonstrate that a causal link was established to attract the deeming provision in as much as the appellant by providing its services to the TV channels was

making it possible for those TV channels to relay their programmes in India and the viewers watching those programmes as well as cable operators located in India were making payments to the TV channels and these TV channels were in turn out of those earnings were making payments to the appellant with whom these TV channels were directly connected.

**31.** On the other hand, Mr. S. Ganesh, learned senior counsel appearing for the appellant, submitted that the Tribunal with well supported reasoning had arrived at the conclusion that income did not accrue or arise in India under cl. (i) of sub-s. (1) of s. 9 of the Act and heavily relied upon the same.

**32.** After considering the respective submissions, we are of the view that the findings of the learned Tribunal on the non-applicability of s. 9(1)(i) of the Act are proper, justified and legally sustainable. We have already taken note of the Expln. (a) to this sub-clause, which lays down that in the case in which all the operations are not carried out in India, the income of the business deemed under this clause to accrue or arise in India shall be only such part of the income as is reasonably attributable to the operations carried out in India. It, thus, clearly follows that carrying out the operations in India, wholly or at least partly, is sine qua non of the application of cl. (i) of sub-s. (1) of s. 9 of the Act. Can it be said that the appellant, under the given circumstances, is doing some business in India, i.e., is there any business act of the appellant which could be attributed to the Indian territory ? Under the agreement with TV channels, role attributed to the appellant can be paraphrased in the following steps :

(i) Programmes are uplinked by the TV channels (admittedly not from India).

(ii) After receipt of the programmes at the satellite (at the locations not situated in Indian airspace), these are amplified through complicated process.

(iii) The programmes so amplified are relayed in the footprint area including India where the cable operators catch the waves and pass them over to the Indian population.

**33.** Accepted position is that the first two steps are not carried out in India and the entire thrust of the Revenue is limited to the third step and the argument is that the relaying of the programmes in India amounted to the operations carried out in India. Whether this argument is sustainable ? Answer is emphatic no! Merely because the footprint area includes India and the programmers by ultimate consumers/viewers are watching the programmes in India, even when they are uplinked and relayed outside India, would not mean that the appellant is carrying out its business operations in India. The Tribunal has rightly emphasized the expressions "operations" and "carried out in India" occurring in Expln. (a) to hold that these expressions signify that it was necessary to establish that any part of the appellant's operations were carried out in India. No machinery or computer, etc. is installed by the appellant in India through which the programmes are reaching India. The process of amplifying and relaying the programmes is performed in the satellite which is not situated in the Indian airspace. Even the tracking, telemetering and control (TTC) operations are also performed outside India in Hong Kong. No man, material or machinery or any combination thereof is used by the appellant in the Indian territory. There is no contract or agreement between the appellant either with cable operators or viewers for reception of signals in India.

**34.** We, thus, hold that s. 9(1)(i) is not attracted in the present case.

**Re : Applicability of s. 9(1)(vi)**

**35.** The Tribunal has covered the case of the assessee under this provision and therefore, it is the subject matter of challenge in the appeal filed by the appellant. To recapitulate briefly the process of transmission of TV programmes, it starts with TV channels (customers of the appellant) uplinking the signals containing the TV programmes; thereafter the satellite receives the signals



and after amplifying and changing their frequency relays it down in India and other countries where the cable operators catch the signals and thereafter distribute them to the public. If any person has got dish antenna, he can also catch the signals relayed from these satellites. The role of the assessee in this cycle is that of receiving the signals, amplifying them and after changing frequency relaying them on the earth. It is for this service, the TV channels make payment to the assessee. The learned CIT(A) held that the payment so made by the customers was in the nature of royalty liable to tax under s. 9(1)(vi) of the Act.

**36.** Royalty is given a specific meaning in Explan. 2 which has already been extracted above. The Tribunal is also in agreement with the conclusion of the CIT(A) and the reasons which led to taking this view by the Tribunal have also been stated above.

**37.** The basic submission of Mr. Ganesh was that the service charges received by AsiaSat from its customers are not "royalty" because the said charges are not recovered for the use of any equipment or process as such by the customer. AsiaSat renders services to its customers by operating and using the transponders on the satellite. It is emphasized that the satellites and their operations, and the processes by which the satellites operate, are used only by AsiaSat and not by AsiaSat's customers, because AsiaSat has complete control over the operation of the satellites and AsiaSat's customers have no control over them. The operation of the transponder involves reception of a wireless signal at a particular frequency, selection of the component equipment which combine to form the transponder by means of commands through AsiaSat's Telemetry, ("TT&C"), conversion of the signal to another frequency, amplification of the signal and retransmission of the same. There is no confidential or protected intellectual property which is at all involved in any of these operations, and further, in any event, the equipment and the process involved in the operation thereof are used by AsiaSat and not by its customers. As the customer does not utilize the said equipment or the process involved in its operations, the charges paid by it to AsiaSat are not covered by cl. (iii) of Explan. 2 to s. 9(1)(vi) of the Act and therefore, the same are not "royalty".

**38.** The learned senior counsel referred to and gave his own analysis to the standard agreement entered into by AsiaSat with its customers, which is summarized below :

Definition of 'AsiaSat 1' as per which, the appellant is the operator of the satellites. Clauses 3.2(ii) and (iii), cl. 3.4 as per which, submitted the learned senior counsel, not only the appellant is the operator of the satellite and to obtain the requisite licenses to operate the satellite and maintain the same, the appellant remains in the control of this satellite and is in fact prohibited from giving control of operation of satellite or any part thereof to its customers.

**39.** He also referred to the ruling of the Authority for Advance Rulings (AAR) in the case of ISRO Satellite Centre (ISAC), In re (2008) 220 CTR (AAR) 13 : (2008) 14 DTR (AAR) 212 : (2008) 307 ITR 59 (AAR) pointing out that the process of operation of a satellite and the role played by the transponder therein and the control and operation of the transponder have been discussed in detail in the ruling in the said judgment. It was argued that this judgment gives the definition and explains the working of the transponder. Every transponder receives a signal at a particular frequency and retransmits it at a different frequency over the footprint area of the satellite. This is the process employed in the transponder. Further, the transponder may also amplify the signal before retransmitting it. In the ISRO (supra) case, there was no amplification of the signal, but the ruling of the AAR is not based or founded on this fact as such. The learned counsel emphasized that ratio of the aforesaid ruling was that where transponder and the process therein are actually utilized by the satellite operator for rendering a service to the customer, it cannot be said that the transponder or process employed therein are used by the customer. On this premise, it was argued that the question of receiving any royalty for 'use' of the transponder does not arise, as there was no such user.

**40.** Reliance was also placed on the judgment of the Supreme Court in the case of Bharat Sanchar

Nigam Ltd. & Anr. vs. Union of India & Ors. (2006) 201 CTR (SC) 346 : (2006) 282 ITR 273 (SC) wherein the apex Court laid down the crucial significance of holding the license required to operate the equipment in question. It is only the person who holds the requisite license as required by the statute, who can be said to operate, use and control the equipment in question,. In the present case, the license required by the statute for operating the satellite and all its parts, components and systems is held only by AsiaSat and not by its customers. Further, AsiaSat is prohibited from parting with control of any part of the operations of the satellite to its customers.

**41.** It was also argued that the essence of the agreement was required to be seen and nomenclature as held by the Supreme Court in the case of Puran Singh Sahini vs. Sundari Bhagwandas Kripalani & Ors. (1991) 2 SCC 180. On the reading of the agreement with the customers, argued the learned senior counsel, it was clear that the appellant had not leased out the equipments to the customers. On the contrary, the equipment was used by the appellant as its owner only to provide and render services to its customers, which was a vital distinction brought out clearly by the Karnataka High Court in the case of Lakshmi Audio Visual Inc. vs. Asstt. Commr. of Commercial Taxes 124 STC 426 (Kar), which reads as under :

"9. Thus if the transaction is one of leasing/hiring/letting simpliciter under which the possession of the goods, i.e., effective and general control of the goods is to be given to the customer and the customer has the freedom and choice of selecting the manner, time and nature of use and enjoyment, though within the framework of the agreement, then it would be a transfer of the right to use the goods and fall under the extended definition of "sale". On the other hand, if the customer entrusts to the assessee the work of achieving a certain desired result and that involves the use of goods belonging to the assessee and rendering of several other services and the goods used by the assessee to achieve the desired result continue to be in the effective and general control of the assessee, then, the transaction will not be a transfer of the right to use goods falling within the extended definition of "sale". Let me now clarify the position further, with an illustration which is a variation of the illustration used by the Andhra Pradesh High Court in the case of Rashtriya Ispat Nigam Ltd. vs. CTO.

Illustration :

(i) A customer engages a carrier (transport operator) to transport one consignment (a full lorry load) from place A to B, for an agreed consideration which is called freight charges or lorry hire. The carrier sends its lorry to the customer's depot, picks up the consignment and proceeds to the destination for delivery of the consignment. The lorry is used exclusively for the customer's consignment from the time of loading, to the time of unloading at destination. Can it be said that right to use of the lorry has been transferred by the carrier to the customer ? The answer is obviously in the negative, as there is no transfer of the "use of the lorry" for the following reasons :

(i) The lorry is never in the control, let alone effective control of the customer; (ii) the carrier decides how, when and where the lorry moves to the destination, and continues to be in effective control of the lorry; (iii) the carrier can at any point (of time or place) transfer the consignment in the lorry to another lorry; or the carrier may unload the consignment en-route in any of his godowns, to be picked up later by some other lorry assigned by the carrier for further transportation and delivery at destination.

(ii) On the other hand, let us consider the case of a customer (say a factory) entering into a contract with the transport operator, under which the transport operator has to provide a lorry to the customer, between the hours 8 a.m. to 8 p.m. at the customer's factory for its use, at a fixed hire per day or hire per km. subject to an assured minimum, for a period of one month or one week or even one day ; and under the contract, the transport operator is responsible for making repairs apart from providing a driver to drive the lorry and filling the vehicle with diesel for running the lorry. The transaction involves an identified vehicle belonging to the transport operator being delivered to the customer and the customer is given the exclusive and effective control of the vehicle to be used in any manner as it deems fit; and during the period when the lorry is with the

customer, the transport operator has no control over it. The transport operator renders no other service to the customer. Therefore, the transaction involves transfer of right to use the lorry and thus be a deemed sale."

**42.** Mr. Ganesh also submitted that the language of s. 9(1)(vi) was almost verbatim and identical to the language which also had earlier been used in international tax treaties. In that international tax treaties, the term 'royalty' came up for discussion before the Courts in the following cases :

(a) CIT vs. Ahmedabad Mfg. & Calico Printing Co. (1983) 139 ITR 806 (Guj).

(b) CIT vs. Visakhapatnam Port Trust (1984) 38 CTR (AP) 1 : (1983) 144 ITR 146 (AP).

(c) N.V. Philips Gloeilampenfabrieken Eindhoven vs. CIT (1987) 65 CTR (Cal) 103 : (1988) 172 ITR 521 (Cal).

(d) CIT vs. Neyveli Lignite Corporation Ltd. (2000) 162 CTR (Mad) 206 : (2000) 243 ITR 459 (Mad).

**43.** It was, thus, urged that the same meaning to the term 'royalty' should be assigned while interpreting s. 9(1)(vi) as well. He emphasized that one has to keep in mind that every item in cl. (iii) of Explan. 2 to s. 9(1)(vi) refers to an item of intellectual property. The doctrine of noscitur a sociis, therefore, applies squarely to the interpretation of cl. (iii) of Explan. 2 to s. 9(1)(vi). This doctrine has been applied by this Court in the case of CIT vs. Bharti Cellular Ltd. (2008) 220 CTR (Del) 258 : (2008) 15 DTR (Del) 73 : (2008) 175 Taxman 573 (Del) for the interpretation of Explan. 2 to s. 9(1)(vii). Therefore, the term "process" occurring in cl. (iii) of Explan. 2 to s. 9(1)(vi) means a process which is an item of intellectual property. The process employed in the transponder of a satellite, i.e., of changing the frequency and amplifying the signal is not at all an item of intellectual property because that process has been in the public domain for more than half a century. The payment received by AsiaSat from its customers is, therefore, not a payment for the use of the process employed in the transponder any more than the payment made by a customer using a chauffeured private taxi is for the use of the internal combustion engine in the car.

**44.** It was further submitted that s. 9(1)(vi)(c) only applies where the use of the process in question has taken place in India, just as it was held by the Supreme Court in the case of Ishikawajima-Harima Heavy Industries Ltd. vs. Director of IT (2007) 207 CTR (SC) 361 : (2007) 288 ITR 408 (SC) that fee for technical services is taxable in India under s. 9(1)(vii)(c) only if such technical services are rendered in India. The language of s. 9(1)(vi)(c) is similar to that of s. 9(1)(vii)(c) and therefore, the ratio of Ishikawajima-Harima Heavy Industries Ltd. (supra) case applies squarely to the interpretation of s. 9(1)(vi)(c).

**45.** Mr. Sanjeev Sabharwal, learned counsel for the Revenue, staunchly refuted the aforesaid contentions. His first submission was that whether the appellant had control over the satellite or not makes no difference having regard to the language of the provision. He drew our attention to sub-cl. (iii) of Explan. 2 which according to him, merely states 'use of standard facility'. His submission was that :

(a) 'Use' in context means only 'usage simpliciter' and nothing more;

(b) Legislature has 'intentionally' used the expression 'use' because in other sub-cl. of Explan. 2 to s. 9(1)(vi) wherever required expression used is 'use or right to use';

(c) In view of the aforesaid distinction maintained deliberately by the legislature, hence it is not the case of 'causis omissus';

(d) Thus, according to the respondent it makes no difference in what capacity the appellant allows someone to use the process.

**46.** His alternate submission was that even if the control is relevant, the same was with the customer (whom the services were provided). For this purpose, he referred to the definition of transponder, which makes a difference between satellite as carrier and the transponder. According to him, what is relevant is the 'control of the transponder' and not the satellite which merely is a carrier, i.e., nuclear warhead has two parts, carrier or rocket and 'payload' or 'bomb'. Further, to determine control, the agreement needs to be examined. The agreement states :

1. Transponder No. 7H is identified and earmarked for the assessee.
  2. Page 284/285 gives the appellant not only exclusive lease right but also right to sublease in cl. 10 of course safeguarding appellant's commercial interests from competitions.
  3. Page 189/290 gives exclusive right of enjoyment to broadcaster. It even is entitled to damages in case the broadcaster curtails its term of agreement of 12 years, determining damages of 'unutilized period of lease'.
  4. Decision of this Court in the case of Antrix satellite has held it to be a case of control vested in the earth station users.
  5. Exhibit at 2/5 of the paper book provides :
    - (a) Exclusive frequency to broadcaster.
    - (b) Bandwidth for broadcaster including encryption code.
    - (c) Broadcaster to define the uplinking programmes and time.
    - (d) Broadcaster to use the process embedded in the transponder.
    - (e) Broadcaster to define in which area/footprint the satellite is to relay.
  6. Physical control is neither necessary nor warranted in present context. The control of satellite is with appellant. However, more relevant and effective control of the 'use' of the transponder is with the broadcaster.
- 47.** Mr. Sabharwal also joined the issue with the learned counsel on the applicability of the judgment in the case of ISRO (supra). He submitted that the appellant was not right in relying upon the ISRO (supra) because of the following reasons :
- (a) ISRO's case (supra) does not apply to the facts of the present case.
  - (b) The difference lies in the type of the transponder being used. There are two types of transponders being used, i.e., active or passive.
  - (c) The difference as recognized is that the process of "amplification" takes place in the communication active satellite whereas not in the case of passive satellite.
  - (d) Authority of Advance Rulings was well aware of the same while dealing with facts of the ISRO's case (supra) and even put a question to the assessee about the same.

**48.** He also submitted that argument of the appellant that sub-cl. (iii) to Expln. 2 is limited to IPR as 'process' on the application of the principle of noscitur a sociis was incorrect for the following reasons :

(a) That the word 'process' in sub-cl. (iii) refers to the 'process per se' for the reason that 'process' being a generic word is preceded by 'patent'-which would always include 'process patent' therefore in case patent is not protected, then over a period of time becomes 'process of general application' and thus no infringement is possible.

(b) The distinction is not only maintained between 'patent' and process but patent is followed by 'process' and thus the legislature while using the word process was aware of the restrictive meaning patent connotes and hence in IT Act it has been given a 'wider' definition.

(c) The usage of the wider word after restrictive word would show the intention of the legislature is to give it an extended meaning.

(d) Lastly and more importantly, sub-cl. (vi) to Expln. 2 further extends its meaning by stating that even 'any services'-all services which are not IPR proper are included.

'In connection with' —Which would include any service 'related to or in connection with' would also be included. In this regard, reference be made to HOME Solution's case.

'Activities stand in —Thus reiterating the difference further and sub-cl. (iii)' extending it to include more than mere IPR.

**49.** He also referred to art. 12—Royalties in the book "Interpretation and Application of Tax Treaties" by Ned Shelton. This article with caption 'royalties' makes reference to satellite services and states that :

(i) They were always included; and

(ii) In fact for removal of doubts/to clarify Australian-Canadian DTAA has been even amended.

Following passage from the book was relied for this purpose :

"An increasingly important issue is the treatment of payments made for satellite services. There has been a view in one particular country, for example, at least by tax officials there, that payments by customers for satellite TV services is a royalty. Separately, as an illustration of the importance of this area, the definition of royalty in the Australia-Canada Treaty (1980) has recently been broadened. The following is a comment on the new provision from the Australian tax authorities made in January, 2002 :

'27. The definition of royalties has been expanded in conformity with current Australian tax treaties practice (art. 12). The definition now specifically includes payments for the reception or use of transmissions by satellite, cable, fiber optic or similar technology [art. 12(8)], as well as reproduction techniques in connection with television [art. 12(3)]. These were inserted in order to remove any doubt as to whether they were covered by the previous definition. The definition also specifically excludes payments for the use or acquisition of source code of software that is granted purely to enable effective operation of the programme by the user.'

Para (3) can be said to deal with 'know-how'. Payments made purely for the use of know-how constitute royalties. 'Purely' in this context means that the provider of the know-how does not

provide additional services to the user. If, for instance, the contract also involves technical assistance, the character is mixed and the payment should be split into a part considered a royalty (to which art. 12 applies) and a part considered a service payment (to which art. 7 applies). Payments for services and advice given by engineers, lawyers or accountants do not constitute royalties, but are covered by art. 7. The same applies to payments made for management and similar services. It should be noted, however, that this is often ignored by source countries; consequently, these countries (particularly developing countries) frequently subject such payments to a withholding tax on royalties."

**50.** Mr. Sabharwal also argued that the process' in sub-cl. (iii) need not be secret' and following justification was sought to be given for this argument :

(a) The secret' is prefixed to the word formula and not to process'.

(b) Sub-cl. (iii) states a secret formula or process or trademark or similar property and in case secret is to be prefixed to process as well it needs to be also prefixed to trademark and in such a case why would anyone pay royalty for use of trademark.

(c) Importantly patented process' will be protected but process' if not registered will be widely used and hence, there is no question of same being 'secret' also.

(d) Alternatively, even assuming for the argument that the process' is IPR, the same merely gives right to control the use. In present context it will mean that "access to process is restricted/checked or made secure and thus process kept for intended user". However, the same has been used it being "unknown process or unknown mysterious entity".

(e) IPR even otherwise, has to do with commercial exploitation after recognition of right in process, which is not same thing as it being "secret". The exclusive right has been recognized of assessee and broadcaster is being given use of process' right through restrictive access.

Thus, it was submitted that process need not be secret' but should protect the commercial interest of the appellant, which is protected in the agreement.

**51.** His next submission was that the payment of interest, royalty and fee for technical services (FTS) need not have territorial nexus as the same is governed by source rule'. He explained 'source rule' to mean that the country from which the services are utilized/payments are made, would determine territorial jurisdiction. Dealing with the judgment of the Supreme Court in Ishikawajima Harima Heavy Industries Ltd. (supra), he submitted that it was held therein that country from which services are received' will have jurisdiction. The said decision was rendered on 6th Jan., 2007 by the Supreme Court. According to him, this principle is not applicable for following reasons :

(i) The Court was dealing the same in context of PE for offshore services.

(ii) However, Explanation to s. 9 was brought about immediately 'clarifying and for removal of doubt' that 'source rule' was always intended by introduction of sub-ss. (v), (vi) and (vii) to s. 9(1) of the Act w.e.f. 1st June, 1976.

(iii) Importantly the said Explanation as clarification not only brought about immediately in the said Finance Bill of 2007 (normally introduced in February of every year in Parliament).

(iv) The MoU explaining the said Explanation stated at the time of introduction of the Bill clearly referred to certain contrary view in some decisions.

In nutshell, he submitted that the territorial nexus is not relevant in taxing the 'satellite services'/'utilization of segmented transponder capacity' and is to fall in the tax jurisdiction of the source country, i.e., where services are utilized in regard to use of process embedded in the active transponder (control whereof is with the broadcaster) and in view of use of word 'process', which does not have to be 'secret' but having restrictive access to be commercially exploitable.

**52.** The entire controversy revolves round the interpretation which is to be given to sub-cl. (vi) of s. 9(1) of the Act. This sub-clause makes income by way of royalty payable by certain persons as chargeable to tax. These persons pay the 'royalty' made either by the Government or a resident or a non-resident. We have to keep in mind that s. 9 of the Act is a deeming provision and if the situation specified therein exists, it is to be deemed that income has accrued or arisen in India. The term 'royalty' is assigned a specific meaning in Expln. 2 to sub-cl. (vi) of s. 9(1) of the Act. We have already pointed out above that in this case, we are concerned with sub-cl. (i), (iii) and (vi) of the said Explanation. Though these sub-clauses have already been reproduced above, for the sake of continuity in our discussion, we take note of these sub-clauses once again, which are as follows :

(i) The transfer of all or any rights (including the granting of a licence) in respect of a patent, invention, model, design, secret formula or process or trade mark or similar property;

.....

(iii) The use of any patent, invention, model, design, secret formula or process or trade mark or similar property;

.....

(vi) The rendering of any services in connection with the activities referred to in sub-cl. (i) to (v);"

**53.** Sub-cl. (i) deals with the situation when the rights in the intellectual property of the nature specified therein are transferred. This transfer includes 'the granting of a licence' as well. As per sub-cl. (iii), even when the kind of intellectual property therein is allowed to be used, consideration paid for use thereof would qualify for royalty'. Sub-cl. (vi) makes it wider as payments made even when any services are rendered in connection with activities referred to in sub-cl. (i) to (iv), (iva) and (v), those payments are to be termed as royalty' for the purpose of s. 9.

**54.** Having commented broadly upon the nature of royalty' specified in the aforesaid provision and before we interpret the provisions with reference to certain specific language used therein, we deem it apposite to lay down the ground rules which are to be kept in mind before undertaking the exercise of interpretative process.

(1) It is to be kept in mind that s. 9 of the Act is a deeming provision and if the situation specified therein exists, it is to be deemed that income has accrued or arisen in India.

(2) Clause says that the imparting of any information concerning the working of, or the use of, a patent, invention, model, design, secret formula or process or trade mark or similar property.

(3) It is settled law that the words of a statute are first understood in their natural, ordinary or popular sense and phrases and sentences are construed according to their grammatical meaning unless that leads to some absurdity or unless there is something (repugnant) in the context, or in the object of the statute to suggest the contrary. In a case if the language of the statute is not clear and there is need to resort to aids of construction, such aids can be either internal or external. Internal aids of construction are definitions, exceptions, explanations, fictions, deeming provisions, headings, marginal notes, preamble, provisos, punctuations, saving clauses, non obstante clauses, etc. The external aids are dictionaries, earlier Acts, history of legislation,

parliamentary history, parliamentary proceedings, State of law as it existed when the law was passed, the mischief sought to be suppressed and the remedy sought to be advanced by the Act. Therefore, need for these aids would arise only if some ambiguity is found in the definition of term 'royalty' as appearing in the aforesaid provision.

(4) As per s. 9(1)(vi) of the Act, the income by way of royalty payable by the Government or a resident; or a non-resident shall be deemed to accrue or arise in India. The term royalty has been defined in Expln. 2 to s. 9(1)(vi) of the Act. In the case of *Keshavji Ravji & Co. vs. CIT* (1990) 82 CTR (SC) 123 : (1990) 183 ITR 1 (SC), the Supreme Court said that an Explanation generally speaking, is intended to explain the meaning of certain phrases and expressions contained in the statutory provisions. There is no general theory as to the effect and intendment of an Explanation except that the purpose and intendment are determined by its own words. An Explanation depending upon its own language might supply or take away something from the contents of a provision. It is also true that an Explanation may be introduced by way of abundant caution in order to clear any mental cobwebs surrounding the meaning of the statutory provision spun by interpretative errors and to place what legislature considers to be true meaning beyond any controversy or doubt. In view of decision of the Supreme Court in *Keshavji Ravji & Co. (supra)*, Expln. 2 has to be read as part and parcel of s. 9(1)(vi) of the Act.

(5) The Finance Act, 2007 inserted the following Explanation to s. 9 with retrospective effect from 1st June, 1976, which reads as under :

"Explanation : For the removal of doubts, it is hereby declared that for the purposes of this section, where income is deemed to accrue or arise in India under cls. (v), (vi) and (vii) of IT Appeal Nos. 131 and 134 of 2003 pp. 46 of 74 sub-s. (1), such income shall be included in the total income of the non-resident, whether or not the non-resident has a residence or place of business or business connection in India."

Further, by the Finance Act, 2010 with retrospective effect from 1st June, 1976, the Explanation inserted by the Finance Act, 2007 has been substituted by the following Explanation :

"Explanation : For the removal of doubts, it is hereby declared that for the purposes of this section, income of a non-resident shall be deemed to accrue or arise in India under cl. (v) or cl. (vii) or cl. (viii) of sub-s. (1) and shall be included in the total income of the non-resident, whether or not,

(i) the non-resident has a residence or place of business or business connection in India; or

(ii) the non-resident has rendered service in India."

From plain reading of the Explanation inserted w.e.f. 1st June, 1976 by the Finance Act, 2007 which has been again substituted by the Finance Act, 2010 with retrospective effect from 1st June, 1976, it is clear that income of a non-resident shall be deemed to accrue or arise in India under cl. (v) or cl. (vi) or cl. (vii) irrespective of the fact whether the non-resident has a residence or a place of business or business connection in India or the non-resident has rendered services in India. Therefore, once the consideration is received by non-resident for the transfer or all or any rights including the granting of a licence in respect of a patent, invention, model, design, secret formula or process or similar property or any copyright literary, artistic or scientific work, the consideration received shall be deemed to accrue or arise in India and will be taxable in India.

(6) Sec. 90 of the Act provides relief from double taxation and reads as under :

"90. (1) The Central Government may enter into an agreement with the Government of any country outside India—



(a) For the granting of relief in respect of income on which have been paid both income-tax under this Act and income-tax in that country, or income-tax chargeable under this Act and under the corresponding law in force in that country to promote mutual economic relations, trade and investment, or

(b) For the avoidance of double taxation of income under this Act and under the corresponding law in force in that country, or

(c) For exchange of information for the prevention of evasion or avoidance of income-tax chargeable under this Act or under the corresponding law in force in that country, or investigation of cases of such evasion or avoidance, or

(d) For recovery of income-tax under this Act and under the corresponding law in force in that country, and may, by notification in the Official Gazette, make such provisions as may be necessary for implementing the agreement.

(2) Where the Central Government has entered into an agreement with the Government of any country outside India under sub-s. (1) for granting relief of tax, or as the case may be, avoidance of double taxation, then, in relation to the assessee to whom such agreement applies, the provisions of this Act shall apply to the extent they are more beneficial to that assessee.

(3) Any term used but not defined in this Act or in the agreement referred to in sub-s. (1) shall, unless the context otherwise requires, and is not inconsistent with the provisions of this Act or the agreement, have the same meaning as assigned to it in the notification issued by the Central Government in the Official Gazette in this behalf.

Explanation : For the removal of doubts, it is hereby declared that the charge of tax in respect of a foreign company at a rate higher than the rate at which a domestic company is chargeable, shall not be regarded as less favourable charge or levy of tax in respect of such foreign company."

(7) The four clauses of sub-s. (1) lay down the scope of power of Central Government to enter into an agreement with another country. Clause (a) contemplates situations where tax has already been paid on the same income in both the countries and in that case it empowers the Central Government to grant relief in respect of such double taxation. Clause (b) of s. 90 which is wider than cl. (a) provides that an agreement may be made for the avoidance of double taxation of income under this Act and the corresponding laws enforced in that country. Clauses (c) and (d) essentially deal with the agreements made for exchange of information, investigation of cases and recovery of income-tax. The effect of an agreement made pursuant to the s. 90 is that if no tax liability is imposed under this Act, the question of resorting to agreement would not arise. No provision of the agreement can fasten a tax liability when the liability is not imposed by this Act. If a tax liability is imposed by this Act, the agreement may be resorted to for negating or reducing it. In case of difference between the provisions of the Act and of an agreement under s. 90, the provisions of the agreement shall prevail over the provisions of the Act and can be enforced by an appellate authority or the Court. However, as provided by sub-s. (2), the provisions of this Act will apply to assessee in the event they are more beneficial to him. Where there is no specific provision in the agreement, it is the basic law i.e. the IT Act which will govern the taxation of income.

**55.** Keeping in view the aforesaid principles, we now embark upon the interpretative process in defining the ambit and scope of term 'royalty' appearing in Explan. 2 to sub-cl. (vi) of s. 9(1) of the Act. Sub-cl. (i) deals with the transfer of all or any rights (including the granting of a licence) in respect of a patent, etc. Thus, what this sub-cl. envisages is the 'transfer of rights in respect of property' and not transfer of 'right in the property'. The two transfers are distinct and have different legal effects. In first category, the rights are purchased which enable use of those rights, while in the second category, no purchase is involved, only right to use has been granted. Ownership denotes the relationship between a person and an object forming the subject-matter of

his ownership. It consists of a bundle of rights, all of which are rights in rem, being good against the entire world and not merely against a specific person and such rights are indeterminate in duration and residuary in character as held by the Supreme Court in the case of *Swadeshi Ranjan Sinha vs. Hardev Banerjee* AIR 1992 SC 1590. When rights in respect of a property are transferred and not the rights in the property, there is no transfer of the rights in rem which may be good against the world but not against the transferor. In that case, the transferee does not have the rights which are indeterminate in duration and residuary in character. Lump sum consideration is not decisive of the matter. That sum may be agreed for the transfer of one right, two rights and so on all the rights but not the ownership. Thus, the definition of term royalty in respect of the copyright, literary, artistic or scientific work, patent, invention, process, etc. does not extend to the outright purchase of the right to use an asset. In case of royalty, the ownership on the property or right remains with owner and the transferee is permitted to use the right in respect of such property. A payment for the absolute assignment and ownership of rights transferred is not a payment for the use of something belonging to another party and, therefore, no royalty. In an outright transfer to be treated as sale of property as opposed to licence, alienation of all rights in the property is necessary.

**56.** As noticed above, the Tribunal has held that the appellant is deriving income from lease of transponder capacity of its satellites. The appellant is deriving income from lease of transponder capacity of its satellites. The appellant is amplifying and relaying the signals in the footprint area after having been linked up by the TV channels. The essence of the agreement of the TV channels with the appellant is to relay their programmes in India. The responsibility of the appellant is to make available programmes of the TV channels in India through transponders on its satellite. The function of the satellite in the transmission chain is to receive the modulator carrier that earth stations emitted as uplinking, amplifying them and retransmitting them and downlink for reception at the destination earth stations. The meaning of the word process being a series of action or steps taken in order to achieve a particular end, considering the role of the appellant in the light of meaning of the term 'process', it is evident that the particular end, viz., viewership by the public at large was achieved only through the series of steps taken by receiving the uplinked signals, amplifying them and relaying them after changing the frequency in the footprint area including India. This is held that the TV channels in entire cycle of relaying the programmes in India were using the process provided by the assessee and, therefore, it is liable to be taxed as royalty income.

**57.** We have to test the rationality of the aforesaid reasoning and consider the attack thereupon by the appellants in their arguments recorded above. Before that, we may take note of few judgments relevant to the context. In the case of *CIT vs. Datacons (P) Ltd.* (1985) 47 CTR (Kar) 162 : (1985) 155 ITR 66 (Kar), the company was engaged in processing the data supplied by its customers by using IBM unit record machine computer. The assessee received vouchers and statements of accounts from its customers and converted them into balance sheets, stock accounts, sales analyses etc. They were printed as per the requirement of the customers. The Karnataka High Court held that in all these activities, the assessee had to play an active role by co-ordinating the activities and collecting the information. Such activities amounted to processing of goods. In the case of *NV Philips vs. CIT* (supra), the assessee received the amount for providing specialized knowledge of manufacturing particular commodity which included working methods, manufacturing process including indications, instructions, specifications, standards and formulae, method of analysis and quality control. It was held that the payment for the user of such specialized knowledge, though not protected by a patent, was assessable as royalty. In the case of *DCM Ltd. vs. ITO*, the issue related to transfer of comprehensive technical information know-how and supply of equipment. It was held that the collaboration agreement dealing with the dispatch of one or more of its engineers, technologists to visit the factory site of the assessee, train the factory personnel and to commission the specified processes, would not create a PE. Therefore, it was held that the payments were not in the nature of royalty'. In *Modern Threads (I) Ltd. vs. Dy. CIT*, it was held that the payments were made in instalments to Italian company for supply of technical know-how and also for supply of basic process engineering documentation for designing, construction

and operation of plant subject to their liability on account of rectifying form, it was held that the amount paid for supply of technical know-how and basic engineering documentation for setting of the plant in India for manufacturing of PTA was the business profit in the hands of Italian company in the absence of PE in India.

**58.** In the light of our discussion explaining Expln. 2 to s. 9(1) of the Act, let us proceed to apply these principles on the facts of the case. The starting point has to be the nature of services provided by the appellant to its customers as per the agreement arrived at between them. Keeping in view the aforesaid operation of the satellites, we revert back to the agreement entered into between the appellant and its customers. It is clear from various clauses of the agreement (and noticed above), the appellant is the operator of the satellites. It also remains in the control of the satellite. It had not leased out the equipments to the customers. On this basis, it is argued by the appellant that the equipment is used by the appellant and it is only providing and rendering services to its customers and not allowing the customers to use the process. In the case of ISRO (supra), AAR has narrated in detail the process of the operation of a satellite and the role played by the transponder therein.

**59.** Following features of the agreement entered into by the appellant with its clients need to be highlighted at this stage :

(a) The appellant is a foreign company incorporated in Hong Kong and carries business of providing satellite business and broadcasting facilities.

(b) The clients with whom the appellant has entered into agreement are not the residents of India.

(c) The appellant has launched its satellites in the orbit footprint on which it is extended over four continents including Asia and, thus, covers India.

(d) The agreement signed with the customers which are TV channels, the appellant provides facility of transponder capacity available on its satellite to enable these TV channels to relay their signals. These customers have their own relaying facilities, which are situated outside India. From this facility, the signals are beamed in space where they are received by a transponder located in the appellant's satellite. The transponder receives the signal and on account of the distance these signals have to travel, they are required to be amplified. After amplification frequency of signals are downlinked to facilitate the transmission of signals. This is how the signals are received over various parts of the earth spanning numerous countries including India.

(e) The outcome, thus, would entirely depend upon the question as to whether any process is used by the TV channels and also whether a secret process is required to bring within the ambit of Expln. 2.

**60.** Once we keep in mind the aforesaid important aspects, it is not difficult to find the answer to the question posed. In fact, we can say that it is so provided by the AAR in ISRO (supra). A close scrutiny of the said ruling of the AAR would clearly reveal that where the operator has entered into an agreement for lease of transponder capacity and has not given any control over parts of satellite/transponder, the provisions of sub-cl. (vi) would not apply. In the present case also, the appellant had merely given access to a broadband available in a transponder which can be utilized for the purpose of transmitting the signals of the customer. In that case, after taking note in depth, the operation and the functioning of transponder, the AAR emphasized on the fact that data sent by the telecast operator does not undergo any change for improvement through the media of transponder. Following discussion from the said judgment needs to be reproduced :

"13. As IGL does not carry on any business in India through PE, as discussed towards the end, the main contention of Revenue is that the 'charges' paid by the applicant—ISRO under the terms of

the agreement is in the nature of consideration paid for the 'use of' or 'right to use' the scientific equipment within the meaning of cl. (b) of art. 13(3) of the treaty.

14. The crucial question that needs to be addressed, therefore, is whether the payment made to IGL under the aforementioned contract constitutes consideration for the use of or right to use equipment of IGL. To answer this question, we have to discern the substance and essence of the contract as revealed from the terms of the contract document, the technical report and other facts furnished by the applicant. The first article in the contract makes it clear that the payment is for the lease of' navigation transponder segment capacity. From the designated transponder (L1 and L5) of Inmarsat satellite, this capacity at a particular frequency is made available to the applicant through INLUS (Navigation Land Uplink Station) which is set up and operated by the applicant. The capacity is meant to be used for the purpose of providing an augmentation to global satellite navigation system. The capacity will be utilized through data commands issued from the ground station INLUS. Undeniably, the applicant will not be able to operate the transponder in the space but it will be transmitting/uplinking the augmented data to the navigation transponder. Access to the transponder's space capacity is established through the applicant's operations at the ground station INLUS pursuant to which the transponder transmits signals/data received from INLUS from the geo-stationary orbits. The Inmarsat satellite carries many transponders out of which the transponder for navigation purposes will provide the satellite based augmentation system signals in space at two frequencies i.e. 1575.42 MHz (L1) and 1176.45 MHz (L5) which are accessed for the GAGAN project undertaken by the applicant. It is also seen that the navigation transponder which uplinks and downlinks the data is a passive transponder unlike the communication transponder.

15. It will be relevant to know the connotation of the term transponder'. In McGraw Hill's Dictionary of Scientific and Technical Terms, the meaning given is a transmitter-receiver capable of accepting the challenge of an interrogator and automatically transmitting an appropriate reply. In Chamber's Dictionary of Science and Technology, transponder (communication), is defined as an equipment forming part of a communications satellite, which receives signals from a ground station at one frequency and re-transmits them to another ground station or to domestic satellite receivers at another frequency.

16. It is clear that the applicant in the course of carrying out its objectives and operations will not be using any equipment of IGL satellite or the transponder. What the applicant needs to do is to adjust or tune its system to access the navigation transponder space segment capacity. By earmarking a space segment capacity of the transponder for use by the applicant, the applicant does not get possession (actual or constructive) or control of the equipment of IGL. The applicant and the end-users are enabled to have the benefit of use of facility provided by Inmarsat 4th generation satellite and the navigational transponder it has. That is the objective of GAGAN project. The applicant does not use or operate any equipment of IGL. The lease of space segment capacity related to L1 and L5 transponder only means that a segment of the navigational transponder through which the data passes is allocated to the applicant so that it could be utilized for the specific purpose of making available the augmented data sent by the applicant through its ground station to the users extensively. The substance of the contract is the facility given to the applicant for the utilization of space segment capacity of the transponder for transmitting the augmented data as to the position of an object on land, air or water so that the end user can have access to it through SBAS receiver. The use of capacity, as clarified by the applicant involves the use of bandwidth, that is to say, a particular bandwidth in the transponder meant exclusively for navigational purposes is linked to the earth station INLUS. The expression 'use of space segment capacity' of transponder has no reference to any operations performed by means of the transponder. The use or operation of transponder as such is not at all contemplated under the contract. What really happens is that the augmented data sent by INLUS reaches the transponder and it is transmitted back to the earth and the same is accessed by SBAS user receivers in the coverage area. In response to a query, the applicant specifically clarified that the transponder does not perform any operation with reference to the data uplinked and downlinked and "there is no on-board data storage."

**61.** It is worthwhile to note that the contention of the Department that there was use of transponder by the applicant was specifically rejected in the following terms :

"17. It is contended by the Revenue that in substance, there is use of equipment i.e. transponder by the applicant. The exclusive capacity of specific transponder is kept entirely at the disposal of the applicant. The use of transponder is ensured when it responds to the directions sent through the ground station. Such directions, it is stated, are akin to the operation of TV by remote control apparatus. We find it difficult to accept this contention. The fact that the transponder automatically responds to the data commands sent from the ground station network and retransmits the same data over a wider footprint area covered by Inmarsat satellite does not mean that the control and operation of transponder is with the applicant. Undoubtedly, the applicant does not operate the transponder; it gets access to the navigation transponder through the applicant's own network/apparatus. The data sent by the applicant does not undergo any change or improvements through the media of transponder. In essence, it amounts to the provision of a communication/navigational link through a facility owned by IGL and exclusively operated/controlled by it. The operation and regulation of transponder is always with IGL. It is also pertinent to notice that a navigation transponder unlike a communication transponder is not an active transponder in the sense it does not amplify. It is a passive transponder, as pointed out by the applicant. This is also a pointer that the applicant does not use the equipment (transponder) as such."

**62.** It is also clear from the above that the aspect of amplification of data by the transponder is taken only as additional factor, but the judgment is not entirely rested on that. This ruling further categorically demonstrates that in a case like this, services are provided which is integral part of the satellite, remains under the control of the satellite/transponder owner (like the appellant in this case) and it does not vest with the telecast operator/TV channels.

**63.** Position is substantially the same in the present case as well. The Tribunal has distinguished this judgment and has opined that it is not applicable because of the reason that in ISRO (supra), there was any (sic-no) amplification of the signal whereas in the present case, signals are amplified. That, to our mind, would not make any difference insofar as ultimate conclusion is concerned, in as much as the ruling of the AAR is not founded on the aforesaid consideration. It becomes manifest when we take note of the question posed by the AAR before answering the same. The AAR expressed this as under :

"The crucial question that needs to be addressed, therefore, is whether the payment made to IGL under the aforementioned contract constitutes consideration for the use of or right to use equipment of IGL. To answer this question, we have to discern the substance and essence of the contract as revealed from the terms of the contract document, the technical report and other facts furnished by the applicant."

**64.** On the aforesaid poser, the AAR discussed the issue and held that the transponder and the process therein are actually utilized for the satellite user for rendering the services to the customer and further that it cannot be said that the transponder or process employed therein are used by the customer.

**65.** It needs to be emphasized that a satellite is not a mere carrier, nor is the transponder something which is distinct and separable from the satellite as such. It was explained that the transponder is in fact an inseverable part of the satellite and cannot function without the continuous support of various systems and components of the satellite, including in particular :

(a) Electrical power generation by solar arrays and storage battery of the satellite, which is common to and supports multiple transponders on board the satellite.

(b) Common input antenna for receiving signals from the customers' ground stations, which are

shared by multiple transponders.

(c) Common output antenna for retransmitting signals back to the footprint area on earth, which are shared by multiple transponders.

(d) Satellite positioning system, including position adjusting thrusters and the fuel storage and supply system therefor in the satellite. It is this positioning system which ensures that the location and the angle of the satellite is such that it receives input signals properly and retransmits the same to the exact desired footprint area.

(e) Temperature control system in the satellite, i.e., heaters to ensure that the electronic components do not cease to operate in conditions of extreme cold, when the satellite is in the shadow.

(f) Telemetry, tracking and control system for the purpose of ensuring that all the above-mentioned systems are monitored and their operations duly controlled and appropriate adjustments made, as and when required.

**66.** It was also not disputed that each transponder requires continuous and sustained support of each of the above-mentioned systems of the satellite without which it simply cannot function. Consequently, it is entirely wrong to assume that a transponder is a self-contained operating unit, the control and constructive possession of which is or can be handed over by the satellite operator to its customers. On the contrary, the transponder is incapable of functioning on its own. In fact, the Tribunal has itself demonstrated so in the order as is clear from the following :

"A bare perusal of this meaning reveals that equipment is an instrument or tool which is capable of doing some job independently or with the help of other tools. A part of an equipment incapable of performing any activity in itself cannot be termed as an equipment. We take an example of scissors which has two blades. This scissors is an equipment but when one blade is separated from the other blade, it ceases to be an equipment. In other words, the blade in isolation cannot be termed as an equipment. Reverting to the facts of the present case, we find that the transponder is not an equipment in itself. In other words, it is not capable of performing any activity when divorced from the satellite. It was fairly conceded by the learned Authorised Representative that the transponder in itself without other parts of satellite is not capable of performing any function. Rightly so because satellite is not plotted at a fixed place. It rotates in the same direction and speed as the earth. If it had been fixed at a particular place or the speed or direction had been different from that of earth, it could not have produced the desired results. Transponder is part of satellite, which is fixed in the satellite and is neither moving in itself nor assisting the satellite to and the transponder, namely, a part of it, playing howsoever important role, cannot be termed as equipment."

**67.** Even after stating so, the Tribunal did not take the aforesaid view to its logical conclusion, viz., the process carried on in the transponder in receiving signals and retransmitting the same, is an inseparable part of the process of the satellite and that process is utilized only by the appellant who is in control thereof. Whether it is done with or without amplification of the signal would not make any difference, in such a scenario.

**68.** We are inclined to agree with the argument of the learned senior counsel for the appellant that in the present case, control of the satellite or the transponder always remains with the appellant. We may also observe at this stage that the terms "lease of transponder capacity", "lessor", "lessee" and "rental" used in the agreement would not be the determinative factors. It is the substance of the agreement which is to be seen. When we go through the various clauses of the said agreement, it becomes clear that the control always remained with the appellant and the appellant had merely given access to a broadband available with the transponder, to particular customers. We may also point out that against the decision of the AAR in ISRO (supra) case, SLP was

dismissed by the Supreme Court [see *Puran Singh Sahni vs. Sundari Bhagwandas Kripalani & Ors.* (1991) 2 SCC 180].

**69.** We may also refer to the following distinction brought out by the Karnataka High Court between leasing out of equipment and the use of equipment by its customer. This was done in the case of *Lakshmi Audio Visual Inc. vs. Asstt. Commr. of Commercial Taxes* (supra) in the following terms :

"9. Thus if the transaction is one of leasing/hiring/letting simpliciter under which the possession of the goods, i.e., effective and general control of the goods is to be given to the customer and the customer has the freedom and choice of selecting the manner, time and nature of use and enjoyment, though within the framework of the agreement, then it would be a transfer of the right to use the goods and fall under the extended definition of "sale". On the other hand, if the customer entrusts to the assessee the work of achieving a certain desired result and that involves the use of goods belonging to the assessee and rendering of several other services and the goods used by the assessee to achieve the desired result continue to be in the effective and general control of the assessee, then, the transaction will not be a transfer of the right to use goods falling within the extended definition of "sale". Let me now clarify the position further, with an illustration which is a variation of the illustration used by the Andhra Pradesh High Court in the case of *Rashtriya Ispat Nigam Ltd. vs. CTO*.

Illustration :

(f) A customer engages a carrier (transport operator) to transport one consignment (a full lorry load) from place A to B, for an agreed consideration which is called freight charges or lorry hire. The carrier sends its lorry to the customer's depot, picks up the consignment and proceeds to the destination for delivery of the consignment. The lorry is used exclusively for the customer's consignment from the time of loading, to the time of unloading at destination. Can it be said that right to use of the lorry has been transferred by the carrier to the customer ? The answer is obviously in the negative, as there is no transfer of the "use of the lorry" for the following reasons : (i) The lorry is never in the control, let alone effective control of the customer; (ii) the carrier decides how, when and where the lorry moves to the destination, and continues to be in effective control of the lorry; (iii) the carrier can at any point (of time or place) transfer the consignment in the lorry to another lorry; or the carrier may unload the consignment en route in any of his godowns, to be picked up later by some other lorry assigned by the carrier for further transportation and delivery at destination.

(ii) On the other hand, let us consider the case of a customer (say a factory) entering into a contract with the transport operator, under which the transport operator has to provide a lorry to the customer, between the hours 8 a.m. to 8 p.m. at the customer's factory for its use, at a fixed hire per day or hire per km. subject to an assured minimum, for a period of one month or one week or even one day; and under the contract, the transport operator is responsible for making repairs apart from providing a driver to drive the lorry and filling the vehicle with diesel for running the lorry. The transaction involves an identified vehicle belonging to the transport operator being delivered to the customer and the customer is given the exclusive and effective control of the vehicle to be used in any manner as it deems fit; and during the period when the lorry is with the customer, the transport operator has no control over it. The transport operator renders no other service to the customer. Therefore, the transaction involves transfer of right to use the lorry and thus be a deemed sale."

**70.** Argument was addressed on the meaning which is assigned to the term royalty occurring in sub-cl. (iii) of Explan. 2. The learned counsel for the appellant had argued that the doctrine of *noscitur a sociis* would apply and the process should be treated as item of intellectual property. On this it was argued that the process employed in the transponder of a satellite, i.e., changing of frequency and amplifying the signal, is not at all an item of intellectual property. Though there

appears to be some force in this argument, it is not necessary to answer it conclusively. The fact remains that there is no use of process by the TV channels. Moreover, no such purported use has taken place in India. It is stated at the cost of repetition that the telecast companies/customers are situated outside India and so is the appellant. Even the agreements are executed abroad under which the services are provided by the appellant to its customers. The transponder is in the orbit. Merely because it has its footprint on various continents would not mean that the process has taken place in India. This aspect now stands concluded by the Supreme Court in the case of Ishikawaima-Harima Heavy Industries Ltd. (supra). In that case, the appellant, a non-resident company incorporated in Japan, along with five other enterprises formed a consortium. The consortium was awarded by petronet a turnkey project for setting up a liquefied natural gas (LNG) receiving, storage and regasification facility in Gujarat. The contract specified the role and responsibility of each member of the consortium and the consideration to be paid separately for the respective work of each member. The appellant was to develop, design, engineer, procure equipment, materials and supplies to erect and construct storage tanks including marine facility (jetty and island breakwater) for transmission and supply of LNG to purchasers, to test and commission the facilities, etc. The contract involved : (i) offshore supply, (ii) offshore services, (iii) onshore supply, (iv) onshore services, and (v) construction and erection. The price for offshore supply and offshore services was payable in US dollars, that for onshore supply and onshore services and construction and erection partly in US dollars and partly in Indian rupees. The payment for offshore supply of equipment and materials supplied from outside India was received by the appellant by credit to a bank account in Tokyo and the property in the goods passed to Petronet on the high seas outside India. Though the appellant unloaded the goods, cleared them from customs and transported them to the site, it was for and on behalf of Petronet and the expenditure including the customs duty was reimbursed to it. The price of offshore services for design and engineering including detailed engineering in relation to the supplies, services and construction and erection and the cost of any other services to be rendered from outside India, was also paid in US dollars in Tokyo. On these facts the appellant applied to the AAR (income-tax) for a ruling on the following points :

- (a) Whether the amounts received/receivable by the appellant from Petronet for offshore supply of equipment, materials, etc., were liable to tax in India under the provisions of the IT Act, 1961, and the Double Taxation Avoidance Convention between India and Japan;
- (b) Whether the amounts received/receivable from Petronet for offshore services were chargeable to tax in India under the Act and the Convention; and
- (c) Would the appellant be able to claim deduction for expenses incurred in computing the income from offshore services.

The authority ruled :

- (i) That though property in the goods passed to Petronet while the goods were on the high seas, and insofar as the activities of the appellant for taking delivery of the goods from the ship, payment of customs duty and transportation of the goods to the site were concerned, these facts did not militate against the property in the goods passing to the appellant. In connection with the offshore supply, certain operations were inextricably interlinked in India, such as, signing of the contract in India which imposed liability on the appellant to procure equipment and machinery in India and receiving, unloading, storing and transporting, paying demurrage and other incidental charges on account of delay in clearance. The price of the goods covered not only their price but also of all these operations which were carried out in India and from which income accrued to the appellant. Therefore, income accrued to the appellant from the offshore supply through business connection in India and some operations of the business were carried out in India. Profits were deemed to accrue/arise in India would be only such part of the profits as was reasonably attributable to the operation carried out in India.



(ii) That having regard to art. 7(1) of the Convention for Avoidance of Double Taxation and Fiscal Evasion with respect to taxes on income between India and Japan read with para 6 of the protocol supply of equipment or machinery (sale of which was completed around, the order having been placed directly by the overseas office of the enterprise) would be within the meaning of the phrase directly or indirectly attributable to that PE and, therefore, so much of the amount received or receivable by the appellant as was directly or indirectly attributable to the PE as postulated in para 6 of the protocol would be taxable in India. The price of the offshore services would be deemed to accrue or arise under s. 9(1)(vii) of the IT Act, 1961. And in as much as fees for technical services were specifically provided in art. 12 of the Convention, they would not fall under art. 7. Therefore, the price of the offshore services was taxable in India under the Act as well as the Convention.

(iii) That, however, in view of s. 115A(1)(b)(B) of the Act and art. 12(2) of the Convention, tax was payable at the fixed rate of 20 per cent of the gross amount of fees for technical services and the applicant would not be able to claim any deduction from the amount.

**71.** In that case, the appellant approached the Supreme Court challenging the aforesaid judgment of the AAR. The Supreme Court reversed the decision of the AAR and in the process, inter alia, held as under :

"(i) That s. 9 of the IT Act, 1961, raises a legal fiction; but, having regard to the contextual interpretation and in view of the fact that the Court is dealing with a taxation statute, the legal fiction must be construed having regard to the object it seeks to achieve. The legal fiction created under s. 9 must also be read having regard to the other provisions thereof.

(ii) That the second sentence of art. 7(1) which allowed the State of the PE to tax business profits, but only so much of them as was attributable to the PE excluded the applicability of the principle that where there was a PE, the State of the PE should be allowed to tax all income derived by the enterprise from sources in the State irrespective of whether or not such income was economically connected with the PE. The State of the PE was allowed to tax only those profits which were economically attributable to the PE, i.e., those which resulted from the PE's activities, which were economically from the business carried on by the PE. In this case, the PE's non-involvement in the transaction of offshore supply, excluded it from being a part of the cause of the income itself and thus there was no business connection.

(iii) That for attracting the tax there had to be some activities through the PE. If income arose without any activity of the PE, even under the Convention the taxation liability in respect of overseas services would not arise in India. Sec. 9 spelled out the extent to which the income of a non-resident would be liable to tax in India. Sec. 9 had a direct territorial nexus. Relief under a double taxation avoidance treaty, having regard to the provisions contained in s. 90(2), would arise only in the event taxable income of the assessee arose in one Contracting State on the basis of accrual of income in another Contracting State on the basis of resident. So far as accrual of income in India was concerned, taxability must be read in terms of s. 4(2) r/w s. 9, whereupon the question of seeking assessment of such income in India on the basis of the double taxation treaty would arise. Para 6 of the protocol to the Convention was not applicable, because, for the profits to be attributable directly or indirectly, the PE must be involved in the activity giving rise to the profits.

(iv) That where different severable parts of a composite contract were performed in different places, as in this case, the principle of apportionment could be applied to determine which fiscal jurisdiction could tax that particular part of the transaction. This principle helped to determine where the territorial jurisdiction of a particular State lay and to determine its capacity to tax on event. Applying it to composite transactions which had some operations in one territory and some in the other, was essential to determine the taxability of various operations. The concepts of profits of business connection was relevant for the purpose of application of s. 9, the concept of PE was relevant for assessing the income of a non-resident under the Convention.

(v) That in this case the entire transaction was completed on the high seas and, therefore, the profits on sale did not arise in India. Once excluded from the scope of taxation under the IT Act application of the double taxation avoidance treaty would not arise.

(vi) That, in relation to offshore services, s. 9(1)(vii)(c) required two conditions to be met: to be taxable in India the services which were the source for the income sought to be taxed had to be rendered in India as well as utilized in India.

(vii) That whatever was payable by a resident to a non-resident by way of technical fees would not always come within the purview of s. 9(1)(vii). It must have sufficient territorial nexus with India so as to furnish a basis for imposition of tax.

(viii) That even in relation to such income, viz., income from offshore services, the provisions of art. 7 of the Convention would be applicable, as services rendered outside India would have nothing to do with the PE in India. Thus, if any services had been rendered by the head office of the appellant outside India, only because they were connected with the PE, even in relation to the principle of apportionment would apply.

(Emphasis, italicized in print, supplied)

**72.** The Tribunal has made an attempt to trace the fund flow and observed that since the end consumers, i.e., persons watching TV in India are paying the amounts to the cable operators who in turn are paying the same to the TV channels, the flow of fund is traced to India. That is a far-fetched ground to rope in the appellant in the taxation net. The Tribunal has glossed over an important fact that the money which is received from the cable operators by the telecast operators is treated as income by these telecast operators which has accrued in India and they have offered and paid tax. Thus, the income which is generated in India has been duly subjected to tax in India. It is the payment which is made by the telecast operators who are situated abroad to the appellant which is also a non-resident, i.e., sought to be brought within the tax net.

**73.** For the aforesaid reasons, it is difficult to accept such far-fetched reasoning with no causal connection.

**74.** Even when we look into the matter from the standpoint of Double Taxation Avoidance Agreement (DTAA), the case of the appellant gets boost. The Organisation of Economic Co-operation and Development (OECD) has framed a model of "DTAA" entered into by India are based. art. 12 of the said model DTAA contains a definition of royalty which is in all material respects virtually the same as the definition of royalty contained in cl. (iii) of Explan. 2 to s. 9(1) (vi) of the Act. This fact is also not in dispute. The learned counsel for the appellant had relied upon the commentary issued by the OECD on the aforesaid model DTAA and particularly, referred to the following amendment proposed by OECD to its Commentary on art. 12, which reads as under :

"9.1 Satellite operators and their customers (including broadcasting and telecommunication enterprises) frequently enter into transponder leasing agreements under which the satellite operator allows the customer to utilize the capacity of a satellite transponder to transmit over large geographical areas. Payments made by customers under typical transponder leasing agreements are made for the use of the transponder transmitting capacity and will not constitute royalties under the definition of para 2; these payments are not made in consideration for the use of, or right to use, property, or for information, that is referred to in the definition (they cannot be viewed, for instance, as payments for information or for the use of, or right to use, a secret process since the satellite technology is not transferred to the customer). As regards treaties that include the leasing of industrial, commercial or scientific (ICS) equipment in the definition of royalties, the characterization of the payment will depend to a large extent on the relevant contractual arrangements. Whilst the relevant contracts often refer to the lease of a transponder, in most cases the customer does not acquire the physical possession of the transponder but simply its

transmission capacity: the satellite is operated by the lessor and the lessee has no access to the transponder that has been assigned to it. In such cases, the payments made by the customers would therefore be in the nature of payments for services, to which art. 7 applies, rather than payments for the use, or right to use, ICS equipment. A different, but much less frequent, transaction would be where the owner of the satellite leases it to another party so that the latter may operate it and either use it for its own purposes or offer its data transmission capacity to third parties. In such a case, the payment made by the satellite operator to the satellite owner could well be considered as a payment for the leasing of industrial, commercial or scientific equipment. Similar considerations apply to payments made to lease or purchase the capacity of cables for the transmission of electrical power or communities (e.g. through a contract granting an indefeasible right of use of such capacity) or pipelines (e.g. for the transportation of gas or oil)."

**75.** Much reliance was placed upon the commentary written by Klaus Vogel on Double Taxation Conventions (3rd Edition). It is recorded therein :

"The use of a satellite is a service, not a rental (thus correctly, Rabe, A., 38 RIW 135 (1992), on Germany's DTC with Luxembourg); this would not be the case only in the event the entire direction and control over the satellite, such as its piloting or steering, etc. were transferred to the user."

**76.** Klaus Vogel has also made a distinction between "letting an asset" and "use of the asset by the owner for providing services" as below :

"On the other hand, another distinction to be made is letting the proprietary right, experience, etc., on the one hand and use of it by the licensor himself, e.g., within the framework of an advisory activity. Within the range from 'services', viz. outright transfer of the asset involved (right, etc.) to the payer of the royalty. The other, just as clear-cut extreme is the exercise by the payee of activities in the service of the payer, activities for which the payee uses his own proprietary rights, know-how, etc., while not letting or transferring them to the payer."

**77.** The Tribunal has discarded the aforesaid Commentary of OECD as well as Klaus Vogel only on the ground that it is not safe to rely upon the same. However, what is ignored is that when the technical terms used in the DTAA are the same which appear in s. 9(1)(vi), for better understanding all these very terms, OECD Commentary can always be relied upon. The apex Court has emphasized so in number of judgments clearly holding that the well-settled internationally accepted meaning and interpretation placed on identical or similar terms employed in various DTAAs should be followed by the Courts in India when it comes to construing similar terms occurring in the Indian IT Act. We may reproduce the following passage from the judgment of the Court in the case of Union of India & Anr. vs. Azadi Bachao Andolan & Anr. (2003) 184 CTR (SC) 450 : (2003) 263 ITR 706 (SC) in the following words :

"85. In our view, the contention of the respondents proceeds on the fallacious premise that liability to taxation is the same as payment of tax. Liability to taxation is a legal situation; payment of tax is a fiscal fact. For the purpose of application of art. 4 of the double taxation avoidance Convention, what is relevant is the legal situation, namely, liability to taxation, and not the fiscal fact of actual payment of tax. If this were not so, the double taxation avoidance Convention would not have used the words liable to taxation, but would have used some appropriate words like pays tax. On the language of the double taxation avoidance convention, it is not possible to accept the contention of the respondents that offshore companies incorporated and registered under MOBA are not liable to taxation under the Mauritius IT Act; nor is it possible to accept the contention that such companies would not be resident in Mauritius within the meaning of art. 3 r/w art. 4 of the double taxation avoidance convention.

86. There is a further reason in support of our view. The expression liable to taxation has been adopted from the Organisation for Economic Co-operation and Development Council (OECD) Model Convention 1977. The OECD Commentary on

art. 4, defining resident, says : "Conventions for the avoidance of double taxation do not normally concern themselves with the domestic laws of the Contracting States laying down the conditions under which a person is to be treated fiscally as "resident" and, consequently, is fully liable to tax in that State". The expression used is liable to tax therein, by reasons of various factors. This definition has been carried over even in art. 4 dealing with resident in the OECD Model Convention 1992.

87. In a manual on the OECD Model Tax Convention on Income and on Capital, at para 4B. 05, while commenting on art. 4 of the OECD Double Tax Convention, Philip Baker points out that the phrase liable to tax used in the first sentence of art. 4.1 of the Model Convention has raised a number of issues, and observes :

'It seems clear that a person does not have to be actually paying tax to be "liable to tax" otherwise a person who had deductible losses or allowances, which reduced his tax bill to zero would find himself unable to enjoy the benefits of the convention. It also seems clear that a person who would otherwise be subject to comprehensive taxing but who enjoys a specific exemption from tax is nevertheless liable to tax, if the exemption were repealed, or the person no longer qualified for the exemption, the person would be liable to comprehensive taxation.'

**78.** There are judgments of other High Courts also to the same effect. These are as under :

(a) CIT vs. Ahmedabad Mfg. & Calico Printing Co. (supra).

(b) CIT vs. Visakhapatnam Port Trust (supra).

(c) N.V. Philips vs. CIT (supra).

**79.** For the aforesaid reasons, we are unable to subscribe to the view taken by the Tribunal in the impugned judgment on the interpretation of s. 9(1) (vi) of the Act. We, thus, answer question No. (3) in favour of the assessee and against the Revenue and set aside the order of the Tribunal on this aspect.

#### **Re : Applicability of s. 9(1)(vii)**

**80.** It was for the first time that the Revenue argued before the Tribunal that income of the appellant was taxable under s. 9(1)(vii) of the Act as well. The appellant had objected to the admission of this ground. The Tribunal brushed aside this objection and admitted the ground. At the same time, the Tribunal did not decide the issue as the income of the assessee is held taxable under s. 9(1)(vi) of the Act. It is for this reason both the assessee and the Revenue have challenged the order of the Tribunal whereas the appellant states that the Tribunal erred in admitting this ground, the Revenue pleads that the Tribunal erred in not deciding the issue even after admission. Insofar as the objection of the appellant is concerned, we are of the opinion that it has no merit. The Tribunal rightly held that the issue raised was purely legal, which did not require consideration of any fresh facts, as all necessary facts for adjudication of the issue as to whether the amount received was chargeable to tax under s. 9(1)(vii) were available on record. Insofar as the issue on merit is concerned, interestingly no arguments were advanced by the learned counsel for the Revenue. The ground was admitted at the instance of the Revenue. Further specifically, question of law was raised and appeal admitted on that ground as to whether the Tribunal erred in law in not deciding the issue. In spite thereof, during arguments, this aspect on merits was not touched, therefore, we cannot accept the submission of the Revenue for covering the case under s. 9(1)(vii) of the Act. Presuming, from the aforesaid conduct, the case is not sought to be covered under this section.

**81.** As a result, the appeal preferred by the assessee is allowed and the judgment of the Tribunal is

set aside and the appeal of the Revenue is dismissed.

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